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to the Direct Exhibit  
of Dylan W. D'Ascendis, CRRA

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Utilities Services of South Carolina, Inc.  
Summary of Cost of Capital and Fair Rate of Return  
Based upon the Consolidated Capital Structure of Utilities, Inc.  
at December 31, 2012

<u>Type of Capital</u>	<u>Ratios (1)</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
Long-Term Debt	52.44%	6.60% (1)	3.46%
Common Equity	<u>47.56%</u>	10.25% - 11.25% (2)	<u>4.87% - 5.35%</u>
Total	<u><u>100.00%</u></u>		<u><u>8.33% - 8.81%</u></u>

Notes:

(1) From Exhibit PMA-1, Schedule 1.

(2) Based upon informed judgment from the entire study, the principal results of which are summarized on page 2.

Utilities Services of South Carolina, Inc.  
Brief Summary of Common Equity Cost Rate

No.	Principal Methods	Proxy Group of Nine Water Companies
1.	Discounted Cash Flow Model (DCF) (1)	8.86%
2.	Risk Premium Model (RPM) (2)	11.04%
3.	Capital Asset Pricing Model (CAPM) (3)	10.12%
4.	Market Models Applied to Comparable Risk, Non-Price Regulated Companies (4)	<u>10.83%</u>
5.	Indicated Common Equity Cost Rate before Adjustment for Business Risks	10.35%
6.	Size Adjustment (5)	<u>0.40%</u>
7	Indicated Common Equity Cost Rate	<u><u>10.75%</u></u>
8.	Recommended Range of Common Equity Cost Rates	<u><u>10.25% - 11.25%</u></u>

Notes: (1) From Schedule 3.  
(2) From page 1 of Schedule 5.  
(3) From page 1 of Schedule 6.  
(4) From page 1 of Schedule 8.  
(5) Business risk adjustment to reflect Utilities Services of South Carolina, Inc.'s greater business risk due to its small size relative to the proxy group as detailed in Mr. D'Ascendis' accompanying direct testimony.

Proxy Group of Nine Water Companies  
CAPITALIZATION AND FINANCIAL STATISTICS (1)  
2008 - 2012, Inclusive

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	
	(MILLIONS OF DOLLARS)					
<u>CAPITALIZATION STATISTICS</u>						
<u>AMOUNT OF CAPITAL EMPLOYED</u>						
TOTAL PERMANENT CAPITAL	\$1,801.379	\$1,736.912	\$1,712.951	\$1,641.561	\$1,537.371	
SHORT-TERM DEBT	<u>\$55.136</u>	<u>\$81.076</u>	<u>\$53.463</u>	<u>\$31.243</u>	<u>\$84.104</u>	
TOTAL CAPITAL EMPLOYED	<u>\$1,856.515</u>	<u>\$1,817.988</u>	<u>\$1,766.414</u>	<u>\$1,672.804</u>	<u>\$1,621.475</u>	
<u>INDICATED AVERAGE CAPITAL COST RATES (2)</u>						
TOTAL DEBT	5.41 %	5.36 %	5.37 %	5.31 %	5.58 %	
PREFERRED STOCK	5.53	5.53	5.54	5.54	5.75	
<u>CAPITAL STRUCTURE RATIOS</u>						<u>5 YEAR</u>
BASED ON TOTAL PERMANENT CAPITAL:						<u>AVERAGE</u>
LONG-TERM DEBT	49.12 %	50.69 %	50.97 %	50.80 %	50.35 %	50.39 %
PREFERRED STOCK	0.16	0.18	0.19	0.21	0.22	0.19
COMMON EQUITY	<u>50.72</u>	<u>49.13</u>	<u>48.84</u>	<u>48.99</u>	<u>49.43</u>	<u>49.42</u>
TOTAL	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %
BASED ON TOTAL CAPITAL:						
TOTAL DEBT, INCLUDING SHORT-TERM	50.79 %	52.55 %	53.49 %	53.33 %	53.43 %	52.72 %
PREFERRED STOCK	0.15	0.17	0.18	0.19	0.21	0.18
COMMON EQUITY	<u>49.06</u>	<u>47.28</u>	<u>46.33</u>	<u>46.48</u>	<u>46.36</u>	<u>47.10</u>
TOTAL	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %
<u>FINANCIAL STATISTICS</u>						
<u>FINANCIAL RATIOS - MARKET BASED</u>						
EARNINGS / PRICE RATIO	5.83 %	5.62 %	5.90 %	4.17 %	2.61 %	4.83 %
MARKET / AVERAGE BOOK RATIO	170.73	159.80	154.44	143.03	150.44	155.69
DIVIDEND YIELD	3.44	3.70	3.89	4.33	4.14	3.90
DIVIDEND PAYOUT RATIO	61.46	67.87	66.67	60.06	64.23	64.06
<u>RATE OF RETURN ON AVERAGE BOOK COMMON EQUITY</u>	9.94 %	8.99 %	8.98 %	6.99 %	6.39 %	8.26 %
<u>TOTAL DEBT / EBITDA (3)</u>	3.84 X	4.34 X	4.75 X	5.53 X	9.07 X	5.51 X
<u>FUNDS FROM OPERATIONS / TOTAL DEBT (4)</u>	20.65 %	18.82 %	17.10 %	16.41 %	16.14 %	17.82 %
<u>TOTAL DEBT / TOTAL CAPITAL</u>	50.79 %	52.55 %	53.49 %	53.33 %	53.43 %	52.72 %

Notes:

- (1) All capitalization and financial statistics for the group are the arithmetic average of the achieved results for each individual company in the group, and are based upon financial statements as originally reported in each year.
- (2) Computed by relating actual total debt interest or preferred stock dividends booked to average of beginning and ending total debt or preferred stock reported to be outstanding.
- (3) Total debt relative to EBITDA (Earnings before Interest, Income Taxes, Depreciation and Amortization).
- (4) Funds from operations (sum of net income, depreciation, amortization, net deferred income tax and investment tax credits, less total AFUDC) plus interest charges as a percentage of total debt.

Source of Information: I-Metrix Database  
Company SEC Form 10-K

Utilities Services of South Carolina, Inc.  
Indicated Common Equity Cost Rate Using the Discounted Cash Flow Model for  
the Proxy Group of Nine Water Companies

	1	2	3	4	5	6	7	8
	Average Dividend Yield (1)	Value Line Projected Five Year Growth in EPS (2)	Reuters Mean Consensus Projected Five Year Growth Rate in EPS	Zack's Five Year Projected Growth Rate in EPS	Yahoo! Finance Projected Five Year Growth in EPS	Average Projected Five Year Growth in EPS (3)	Adjusted Dividend Yield (4)	Indicated Common Equity Cost Rate (5)
<u>Proxy Group of Nine Water Companies</u>								
American States Water Co.	2.83 %	5.00 %	2.00 %	2.00 %	2.00 %	2.75 %	2.87 %	5.62 %
American Water Works Co., Inc.	2.71	10.00	8.60	7.20	7.50	8.33	2.82	11.15
Aqua America, Inc.	2.39	9.50	7.40	5.30	5.80	7.00	2.47	9.47
Artesian Resources Corp.	3.67	NA	NA	NA	4.00	4.00	3.74	7.74
California Water Service Group	3.12	5.50	NA	6.00	6.00	5.83	3.21	9.04
Connecticut Water Service, Inc.	3.37	6.50	5.00	5.00	5.00	5.38	3.46	8.84
Middlesex Water Company	3.66	4.00	NA	NA	2.70	3.35	3.72	7.07
SJW Corporation	2.72	7.50	NA	NA	14.00	10.75	2.87	13.62
York Water Company	2.74	4.00	NA	NA	4.90	4.45	2.80	7.25
							Average	<u>8.87 %</u>
							Median	<u>8.84 %</u>
							Average of Average and Median Results	<u>8.86 %</u>

NA= Not Available  
NMF = Not Meaningful Figure

Notes:

- (1) Indicated dividend at 08/30/2013 divided by the average closing price of the last 60 trading days ending 08/30/2013 for each company.
- (2) From pages 2 through 10 of this Schedule.
- (3) Average of columns 2 through 5 excluding negative growth rates.
- (4) This reflects a growth rate component equal to one-half the conclusion of growth rate (from column 6) x column 1 to reflect the periodic payment of dividends (Gordon Model) as opposed to the continuous payment. Thus, for American States Water Co. ,  $2.83\% \times (1 + (1/2 \times 2.75\%)) = 2.87\%$ .
- (5) Column 6 + column 7.

Source of Information:

Value Line Investment Survey  
www.reuters.com Downloaded on 09/04/2013  
www.zacks.com Downloaded on 09/04/2013  
www.yahoo.com Downloaded on 09/04/2013

AMER. STATES WATER										NYSE-AWR	RECENT PRICE	55.11	P/E RATIO	19.3	(Trailing: 18.5 Median: 22.0)	RELATIVE P/E RATIO	1.10	DIV'D YLD	3.0%	VALUE LINE																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
TIMELINESS	2	Raised 11/23/12										High: 29.0	29.0	26.8	34.6	43.8	46.1	42.0	38.8	39.6	36.4	48.1	57.8		Target Price	Range																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																	
SAFETY	2	Raised 7/20/12										Low: 20.3	21.6	20.8	24.3	30.3	33.6	27.0	29.8	31.2	30.5	34.1	48.0		2016	2017	2018																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																
TECHNICAL	3	Raised 5/24/13										<b>LEGENDS</b> — 12x Dividends p sh divided by Interest Rate ..... Relative Price Strength 3-for-2 split 6/02 Options: Yes Shaded areas indicate recessions																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															

(A) Primary earnings. Excludes nonrecurring gains/(losses): '04, 14¢; '05, 25¢; '06, 6¢; '08, (27¢); '10, (45¢) '11, 20¢. Next earnings report due early August. Quarterly egs. may not add.

(B) Dividends historically paid in early March, June, September, and December. ■ Div'd reinvestment plan available.

(C) In millions, adjusted for split.

Company's Financial Strength	A
Stock's Price Stability	90
Price Growth Persistence	65
Earnings Predictability	90

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AMERICAN WATER NYSE-AWK										RECENT PRICE	41.46	P/E RATIO	18.4 (Trailing: 19.3 Median: NMF)	RELATIVE P/E RATIO	1.05	DIV'D YLD	2.8%	VALUE LINE													
TIMELINESS	3	Raised 6/21/13								High:	23.7	23.0	25.8	32.8	39.4	43.1			Target Price	2016	2017										
SAFETY	3	New 7/25/08								Low:	16.5	16.2	19.4	25.2	31.3	37.0			2018												
TECHNICAL	3	Raised 4/19/13																													
BETA	.65	(1.00 = Market)																													
2016-18 PROJECTIONS																															
		Ann'l Total																													
High	Price	Gain	Return																												
Low	60	(+45%)	12%																												
	40	(-5%)	3%																												
Insider Decisions																															
		A S O N D J F M A																													
to Buy	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0										
Options	5	0	0	4	0	0	0	0	0	8	0																				
to Sell	6	0	0	4	0	0	0	0	8	0																					
Institutional Decisions																															
		3Q2012 4Q2012 1Q2013																													
to Buy	173	188	191																												
to Sell	171	175	186																												
Hld's(000)	143865	146609	145912																												
		Percent shares traded																													
		21 14 7																													
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																						1 yr. 23.6 27.2									
																						3 yr. 119.3 65.6									
																						5 yr. 120.9 84.5									
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1997	1998	1999	2000	2001	2002	2003	2004	2005	2006 <sup>E</sup>	2007	2008	2009	2010	2011	2012	2013	2014														
--	--	--	--	--	--	--	--	--	13.08	13.84	14.61	13.98	15.49	15.18	16.25	17.30	18.35	Revenues per sh			20.00										
--	--	--	--	--	--	--	--	--	.65	d.47	2.87	2.89	3.56	3.73	4.27	4.30	4.50	"Cash Flow" per sh			5.20										
--	--	--	--	--	--	--	--	--	d.97	d2.14	1.10	1.25	1.53	1.72	2.11	2.25	2.40	Earnings per sh <sup>A</sup>			2.85										
--	--	--	--	--	--	--	--	--	--	--	.40	.82	.86	.91	.96	1.06	1.20	Div'd Decl'd per sh <sup>B</sup>			1.40										
--	--	--	--	--	--	--	--	--	4.31	4.74	6.31	4.50	4.38	5.27	5.25	5.35	5.40	Cap'l Spending per sh			5.25										
--	--	--	--	--	--	--	--	--	23.86	28.39	25.64	22.91	23.59	24.11	25.10	26.40	27.50	Book Value per sh <sup>D</sup>			30.00										
--	--	--	--	--	--	--	--	--	160.00	160.00	160.00	174.63	175.00	175.66	176.99	178.00	179.00	Common Shs Outst'g g <sup>C</sup>			190.00										
--	--	--	--	--	--	--	--	--	--	--	18.9	15.6	14.6	16.8	16.7	16.8	16.7	Avg Ann'l P/E Ratio			18.0										
--	--	--	--	--	--	--	--	--	--	--	1.14	1.04	.93	1.05	1.07	1.07	1.07	Relative P/E Ratio			1.20										
--	--	--	--	--	--	--	--	--	--	--	1.9%	4.2%	3.8%	3.1%	2.7%	2.7%	2.7%	Avg Ann'l Div'd Yield			2.8%										
CAPITAL STRUCTURE as of 3/31/13										--	--	--	--	--	--	--	--	--	Revenues (\$mill)			3800									
Total Debt \$5300.8 mil. Due in 5 Yrs \$1034.0 mil.										--	--	--	--	--	--	--	--	--	Net Profit (\$mill)			540									
LT Debt \$5184.9 mil. LT Interest \$301.0 mil.										--	--	--	--	--	--	--	--	--	Income Tax Rate			40.0%									
(Total interest coverage: 4.4x) (53% of Cap'l)										--	--	--	--	--	--	--	--	--	AFUDC % to Net Profit			12.0%									
Leases, Uncapitalized: Annual rentals \$28.1 mil.										--	--	--	--	--	--	--	--	--	Long-Term Debt Ratio			53.5%									
Pension Assets \$1157.7 mil.										--	--	--	--	--	--	--	--	--	Common Equity Ratio			46.5%									
Oblig. \$1621.2 mil.										--	--	--	--	--	--	--	--	--	Total Capital (\$mill)			12000									
Pfd Stock \$18.9 mil. Pfd Div'd \$7.7 mil.										--	--	--	--	--	--	--	--	--	Net Plant (\$mill)			14000									
Common Stock 177,700,586 shs. as of 5/2/13										--	--	--	--	--	--	--	--	--	Return on Total Cap'l			6.0%									
MARKET CAP: \$7.4 billion (Large Cap)										--	--	--	--	--	--	--	--	--	Return on Shr. Equity			9.5%									
CURRENT POSITION (\$MILL.)										--	--	--	--	--	--	--	--	--	Return on Com Equity			9.5%									
										--	--	--	--	--	--	--	--	--	Retained to Com Eq			4.5%									
										--	--	--	--	--	--	--	--	--	All Div'ds to Net Prof			50%									
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AQUA AMERICA NYSE-WTR				RECENT PRICE	32.33	P/E RATIO	22.3	(Trailing: 26.1 Median: 24.0)				RELATIVE P/E RATIO	1.27	DIV'D YLD	2.4%	VALUE LINE						
TIMELINESS	3	Lowered 5/24/13	High: 15.0	Low: 9.6	16.8	18.5	29.2	29.8	26.6	22.0	21.5	23.0	23.8	26.9	33.3		Target Price	2016	2017	2018		
SAFETY	2	Raised 4/20/12	LEGENDS																			
TECHNICAL	2	Raised 7/5/13	1.60 x Dividends p sh divided by Interest Rate																			
BETA	.60	(1.00 = Market)	Relative Price Strength																			
2016-18 PROJECTIONS			5-for-4 split 12/00																			
Ann'l Total			5-for-4 split 12/01																			
Price			5-for-4 split 12/03																			
Gain			4-for-3 split 12/05																			
(+25%)			Options: Yes																			
(-5%)			Options: No																			
8%			Shaded areas indicate recessions																			
2%																						
Insider Decisions																						
to Buy																						
Options																						
to Sell																						
Institutional Decisions																						
302012																						
402012																						
102013																						
to Buy																						
to Sell																						
Hld's(000)																						
64465																						
67182																						
65923																						
Percent shares traded																						
15																						
10																						
5																						
1997																						
2008																						
1999																						
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2011																						
2012																						
2013																						
2014																						
© VALUE LINE PUB. LLC																						
16-18																						
2.02																						
.56																						
.34																						
.24																						
.58																						
2.84																						
67.47																						
17.8																						
1.03																						
3.9%																						
CAPITAL STRUCTURE as of 3/31/13																						
Total Debt \$1645.4 mill. Due in 5 Yrs \$368.3 mill.																						
LT Debt \$1464.5 mill. LT Interest \$60.0 mill.																						
(LT interest earned: 5.0x; total interest coverage: 4.1x)																						
(51% of Cap'l)																						
Pension Assets-12/12 \$190.1 mill.																						
Oblig. \$303.1 mill.																						
Pfd Stock None																						
Common Stock 140,742,383 shares as of 4/23/13																						
MARKET CAP: \$4.6 billion (Mid Cap)																						
CURRENT POSITION																						
2011																						
2012																						
3/31/13																						
(SMILL.)																						
Cash Assets																						
Receivables																						
Inventory (AvgCst)																						
Other																						
Current Assets																						
Accts Payable																						
Debt Due																						
Other																						
Current Liab.																						
Fix. Chg. Cov.																						
ANNUAL RATES																						
Past 10 Yrs.																						
Past 5 Yrs.																						
Est'd '10-'12																						
of change (per sh)																						
Revenues																						
"Cash Flow"																						
Earnings																						
Dividends																						
Book Value																						
QUARTERLY REVENUES (\$ mill.)																						
Cal-endar																						
Mar.31																						
Jun.30																						
Sep.30																						
Dec.31																						
Full Year																						
2010																						
2011																						
2012																						
2013																						
2014																						
EARNINGS PER SHARE ^																						
Cal-endar																						
Mar.31																						
Jun.30																						
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Full Year																						
2010																						
2011																						
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2013																						
2014																						
QUARTERLY DIVIDENDS PAID ^																						
Cal-endar																						
Mar.31																						
Jun.30																						
Sep.30																						
Dec.31																						
Full Year																						
2009																						
2010																						
2011																						
2012																						
2013																						
2014																						

(A) Diluted eqs. Excl. nonrec. gains (losses): '99, (11c); '00, 2c; '01, 2c; '02, 5c; '03, 4c; '12, 22c. Excl. gain from disc. operations: '12, 9c; '13, 4c. May not sum due to rounding. Next earnings report due late July.

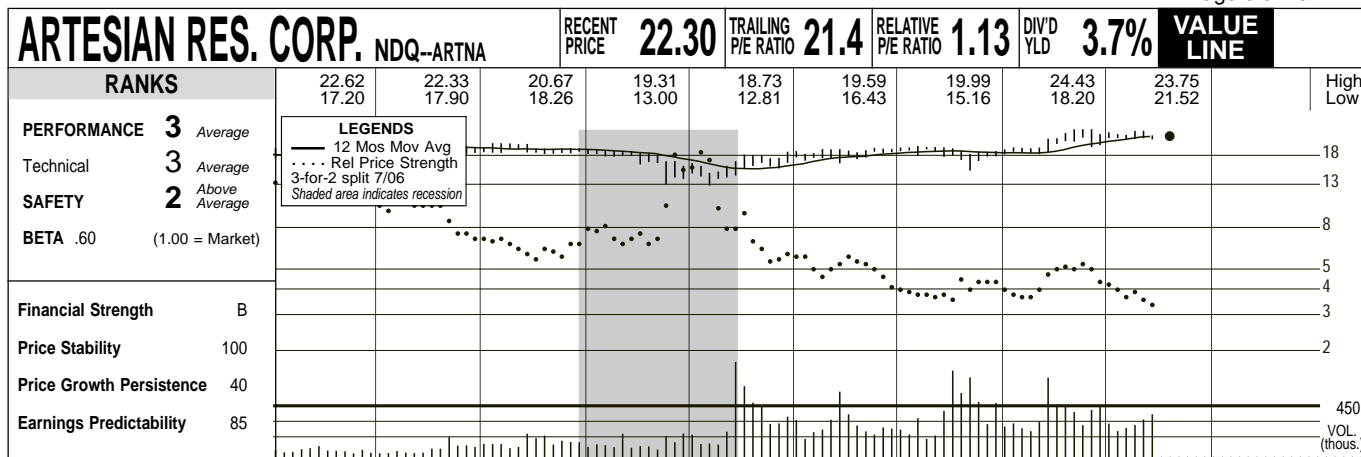
(B) Dividends historically paid in early March, June, Sept. & Dec. Div'd reinvestment plan available (5% discount).

(C) In millions, adjusted for stock splits.

Company's Financial Strength B++  
Stock's Price Stability 100  
Price Growth Persistence 70  
Earnings Predictability 100

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© VALUE LINE PUBLISHING LLC	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014/2015
SALES PER SH	7.52	7.77	7.20	7.59	8.11	8.48	7.56	8.10	--	
"CASH FLOW" PER SH	1.56	1.75	1.57	1.65	1.84	1.92	1.64	2.04	--	
EARNINGS PER SH	.81	.97	.90	.86	.97	1.00	.83	1.13	1.07 <sup>A,B</sup>	1.24 <sup>C</sup> /NA
DIV'DS DECL'D PER SH	.58	.61	.66	.71	.72	.75	.76	.79	--	
CAP'L SPENDING PER SH	3.35	5.08	3.66	6.09	2.32	2.57	1.83	2.36	--	
BOOK VALUE PER SH	9.60	10.15	11.66	11.86	12.15	12.44	13.12	13.57	--	
COMMON SHS OUTST'G (MILL)	6.02	6.09	7.30	7.40	7.51	7.65	8.61	8.71	--	
AVG ANN'L P/E RATIO	24.2	20.3	21.5	20.1	16.4	18.2	22.5	18.3	20.8	18.0/NA
RELATIVE P/E RATIO	1.28	1.10	1.14	1.21	1.09	1.16	1.41	1.17	--	
AVG ANN'L DIV'D YIELD	2.9%	3.1%	3.4%	4.1%	4.5%	4.1%	4.1%	3.8%	--	
SALES (\$MILL)	45.3	47.3	52.5	56.2	60.9	64.9	65.1	70.6	--	<b>Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.</b>
OPERATING MARGIN	100.0%	45.6%	45.6%	45.1%	46.9%	46.5%	45.5%	48.7%	--	
DEPRECIATION (\$MILL)	4.4	4.6	5.2	5.8	6.6	7.0	7.4	7.9	--	
NET PROFIT (\$MILL)	5.0	6.1	6.3	6.4	7.3	7.6	6.7	9.8	--	
INCOME TAX RATE	39.9%	39.0%	39.8%	40.8%	40.1%	40.0%	40.8%	40.2%	--	
NET PROFIT MARGIN	11.1%	12.8%	11.9%	11.4%	11.9%	11.7%	10.4%	14.0%	--	
WORKING CAP'L (\$MILL)	d1.8	d8.8	2.5	d20.9	d23.3	d27.9	d11.4	d11.4	--	
LONG-TERM DEBT (\$MILL)	92.4	92.1	91.8	107.6	106.0	105.1	106.5	106.3	--	
SHR. EQUITY (\$MILL)	57.8	61.8	85.1	87.8	91.2	95.1	113.0	118.2	--	
RETURN ON TOTAL CAP'L	5.3%	5.8%	5.3%	4.7%	5.2%	5.6%	4.6%	5.9%	--	
RETURN ON SHR. EQUITY	8.7%	9.8%	7.4%	7.3%	8.0%	8.0%	6.0%	8.3%	--	
RETAINED TO COM EQ	2.7%	3.8%	2.1%	1.4%	2.1%	2.0%	.5%	2.5%	--	
ALL DIV'DS TO NET PROF	69%	61%	71%	81%	74%	75%	92%	70%	--	

<sup>A</sup>No. of analysts changing earn. est. in last 5 days: 0 up, 0 down, consensus 5-year earnings growth not available. <sup>B</sup>Based upon 4 analysts' estimates. <sup>C</sup>Based upon 4 analysts' estimates.

ANNUAL RATES						INDUSTRY: Water Utility					
of change (per share)		5 Yrs.	1 Yr.			ASSETS (\$mill.)		2011	2012	3/31/13	<b>BUSINESS:</b> Artesian Resources Corporation, through its subsidiaries, provides water, wastewater, and other services on the Delmarva Peninsula. It distributes and sells water to residential, commercial, industrial, municipal, and utility customers in the states of Delaware, Maryland, and Pennsylvania. The company also offers water for public and private fire protection to customers in its service territories. In addition, it provides contract water and wastewater services, water and sewer service line protection plans, and wastewater management services, as well as design, construction, and engineering services. As of December 31, 2012, the company served approximately 79,000 metered water customers through 1,162 miles of transmission and distribution mains. Has 229 employees. Chairman, C.E.O. & President: Dian C. Taylor. Address: 664 Churchmans Rd., Newark, DE 19702. Tel.: (302) 453-6900. Internet: <a href="http://www.artesianwater.com">http://www.artesianwater.com</a> .
Sales	1.5%	7.0%			Cash Assets	.3	.6	.3			
"Cash Flow"	3.0%	24.0%			Receivables	8.6	8.7	9.1			
Earnings	2.0%	36.0%			Inventory	1.5	1.4	1.5			
Dividends	4.5%	4.0%			Other	2.9	2.8	2.1			
Book Value	4.5%	3.5%			Current Assets	13.3	13.5	13.0			
Fiscal Year	QUARTERLY SALES (\$mill.)				Full Year	Property, Plant & Equip. at cost		435.0	454.4	--	
	1Q	2Q	3Q	4Q		Accum Depreciation		77.4	83.8	--	
12/31/11	14.8	16.5	17.7	16.1	65.1	Net Property		357.6	370.6	372.5	
12/31/12	16.7	17.9	19.0	17.0	70.6	Other		7.8	7.6	7.6	
12/31/13	16.3					Total Assets		378.7	391.7	393.1	
12/31/14						LIABILITIES (\$mill.)					
Fiscal Year	EARNINGS PER SHARE				Full Year	Accts Payable		2.8	3.5	4.2	
	1Q	2Q	3Q	4Q		Debt Due		13.8	12.6	11.7	
12/31/10	.22	.24	.38	.16	1.00	Other		8.1	8.8	8.6	
12/31/11	.14	.23	.26	.20	.83	Current Liab		24.7	24.9	24.5	
12/31/12	.28	.32	.33	.20	1.13						
12/31/13	.19	.27	.34	.27							
12/31/14											
Cal-endar	QUARTERLY DIVIDENDS PAID				Full Year	LONG-TERM DEBT AND EQUITY as of 3/31/13					
	1Q	2Q	3Q	4Q		Total Debt \$117.7 mill.		Due in 5 Yrs. NA			
2010	.187	.188	.188	.189	.75	LT Debt \$106.0 mill.					
2011	.19	.19	.19	.193	.76	Including Cap. Leases NA		(47% of Cap'l)			
2012	.193	.198	.198	.203	.79	Leases, Uncapitalized Annual rentals NA					
2013	.203	.206				Pension Liability \$4 mill. in '12 vs. \$.5 mill. in '11					
INSTITUTIONAL DECISIONS						Pfd Stock None					
		3Q'12	4Q'12	1Q'13		Pfd Div'd Paid None					
to Buy		34	28	32		Common Stock 8,740,479 shares					
to Sell		23	32	26		(53% of Cap'l)					
Hld's(000)	3021	3052	3036								

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CALIFORNIA WATER NYSE-CWT										RECENT PRICE	20.10	P/E RATIO	25.1 (Trailing: 20.9 Median: 21.0)	RELATIVE P/E RATIO	1.43	DIV'D YLD	3.2%	VALUE LINE								
TIMELINESS	3	Raised 7/5/13	High: 13.4	15.7	19.0	21.1	22.9	22.7	23.3	24.1	19.8	19.4	19.3	21.2				Target Price	2016	2017	2018					
SAFETY	3	Lowered 7/27/07	Low: 10.2	11.8	13.0	15.6	16.4	17.1	13.8	16.7	16.9	16.7	16.8	18.4												
TECHNICAL	3	Raised 3/15/13	LEGENDS: 1.33 x Dividends p sh divided by Interest Rate 2-for-1 split 6/11 Options: Yes Shaded areas indicate recessions																							
BETA	.65	(1.00 = Market)																								
2016-18 PROJECTIONS																										
High	Price	Gain	Ann'l Total																							
30	20	(+50%)	13%																							
20		(Nil)	4%																							
Insider Decisions																										
A	S	O	N	D	J	F	M	A																		
to Buy	1	0	0	0	0	0	0	2	0																	
Options	0	0	0	0	0	0	0	0	0																	
to Sell	1	0	0	0	0	0	0	0	0																	
Institutional Decisions																										
302012	402012	102013																								
to Buy	63	54	86																							
to Sell	46	63	39																							
Hld's(000)	22150	22078	26409																							
Percent shares traded																										
18	12	6																								
© VALUE LINE PUB. LLC																										
16-18																										
7.74	7.38	7.98	8.08	8.13	8.67	8.18	8.59	8.72	8.10	8.88	9.90	10.82	11.05	12.00	13.36	12.55	14.15	Revenues per sh	16.00							
1.46	1.30	1.37	1.26	1.10	1.32	1.26	1.42	1.52	1.36	1.56	1.86	1.93	1.93	2.07	2.25	2.05	2.25	"Cash Flow" per sh	2.75							
.92	.73	.77	.66	.47	.63	.61	.73	.74	.67	.75	.95	.98	.91	.86	1.02	.80	1.05	Earnings per sh A	1.35							
.53	.54	.54	.55	.56	.56	.56	.57	.57	.58	.58	.59	.59	.60	.62	.63	.64	.68	Div'd Decl'd per sh B	.90							
1.30	1.37	1.72	1.23	2.04	2.91	2.19	1.87	2.01	2.14	1.84	2.41	2.66	2.97	2.83	3.05	2.65	2.90	Cap'l Spending per sh	3.00							
6.50	6.69	6.71	6.45	6.48	6.56	7.22	7.83	7.90	9.07	9.25	9.72	10.13	10.45	10.76	11.30	13.40	13.85	Book Value per sh C	15.00							
25.24	25.24	25.87	30.29	30.36	30.36	33.86	36.73	36.78	41.31	41.33	41.45	41.53	41.67	41.82	41.91	47.75	48.00	Common Shs Outst'g D	50.0							
12.6	17.8	17.8	19.6	27.1	19.8	22.1	20.1	24.9	29.2	26.1	19.8	19.7	20.3	21.3	17.9	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	19.0							
.73	.93	1.01	1.27	1.39	1.08	1.26	1.06	1.33	1.58	1.39	1.19	1.31	1.29	1.34	1.10			Relative P/E Ratio	1.25							
4.6%	4.2%	4.0%	4.3%	4.4%	4.5%	4.2%	3.9%	3.1%	2.9%	3.0%	3.1%	3.1%	3.2%	3.4%	3.5%			Avg Ann'l Div'd Yield	3.6%							
CAPITAL STRUCTURE as of 3/31/13																										
Total Debt \$574.2 mill. Due in 5 Yrs \$65.3 mill.																										
LT Debt \$434.2 mill. LT Interest \$29.5 mill. (LT interest earned: 6.7x; total int. cov.: 6.0x) (43% of Cap'l)																										
Pension Assets-12/12 \$202.9 mill. Oblig. \$402.9 mill.																										
Pfd Stock None																										
Common Stock 47,728,775 shs. as of 5/1/13																										
MARKET CAP: \$950 million (Small Cap)																										
CURRENT POSITION (\$MILL.)																										
2011																										
2012																										
3/31/13																										
Cash Assets																										
Other																										
Current Assets																										
Accts Payable																										
Debt Due																										
Other																										
Current Liab.																										
Fix. Chg. Cov.																										
ANNUAL RATES																										
Past 10 Yrs.																										
Past 5 Yrs.																										
Est'd '09-'11 to '16-'18																										
Revenues																										
"Cash Flow"																										
Earnings																										
Dividends																										
Book Value																										
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QUARTERLY REVENUES (\$ mill.)E																										
Mar.31 Jun.30 Sep.30 Dec.31																										
Full Year																										
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Full Year																										
2009																										
2010																										
2011																										
2012																										
2013																										
2014																										

**BUSINESS:** California Water Service Group provides regulated and nonregulated water service to roughly 471,900 customers in 83 communities in California, Washington, New Mexico, and Hawaii. Main service areas: San Francisco Bay area, Sacramento Valley, Salinas Valley, San Joaquin Valley & parts of Los Angeles. Acquired Rio Grande Corp; West Hawaii Utilities (9/08). Revenue breakdown, '12: residential, 66%; business, 18%; public authorities, 4%; industrial, 4%; other 8%. '12 reported depreciation rate: 2.8%. Has 1,131 employees. President, Chairman, and Chief Executive Officer: Peter C. Nelson. Inc.: Delaware. Address: 1720 North First Street, San Jose, California 95112-4598. Telephone: 408-367-8200. Internet: [www.calwatergroup.com](http://www.calwatergroup.com).

**California Water will most likely have a down year in 2013.** In the first quarter, the company posted a loss of \$0.03 a share versus our estimate of a \$0.04 gain mostly due to an accounting adjustment. Furthermore, over the remaining three quarters, the utility will probably experience negative year-over-year earnings comparisons. This is because of the combination that California Water is in need of rate relief and that the large equity offering it had in April should dilute share net by roughly 15%. For the full year, we expect share earnings to fall by over 20%, to \$0.80.

**A rebound seems probable in 2014, however.** Higher rates being in effect will be the main reason for the improved showing. In mid-2012, the company filed a request with the California Public Utility Commission seeking increased rates of nearly 20%. Based on some recent cases, we think that regulators will permit a subpar return on equity, but will overall, hand down a reasonable decision. All told, we expect the company's share net to reach \$1.05 next year.

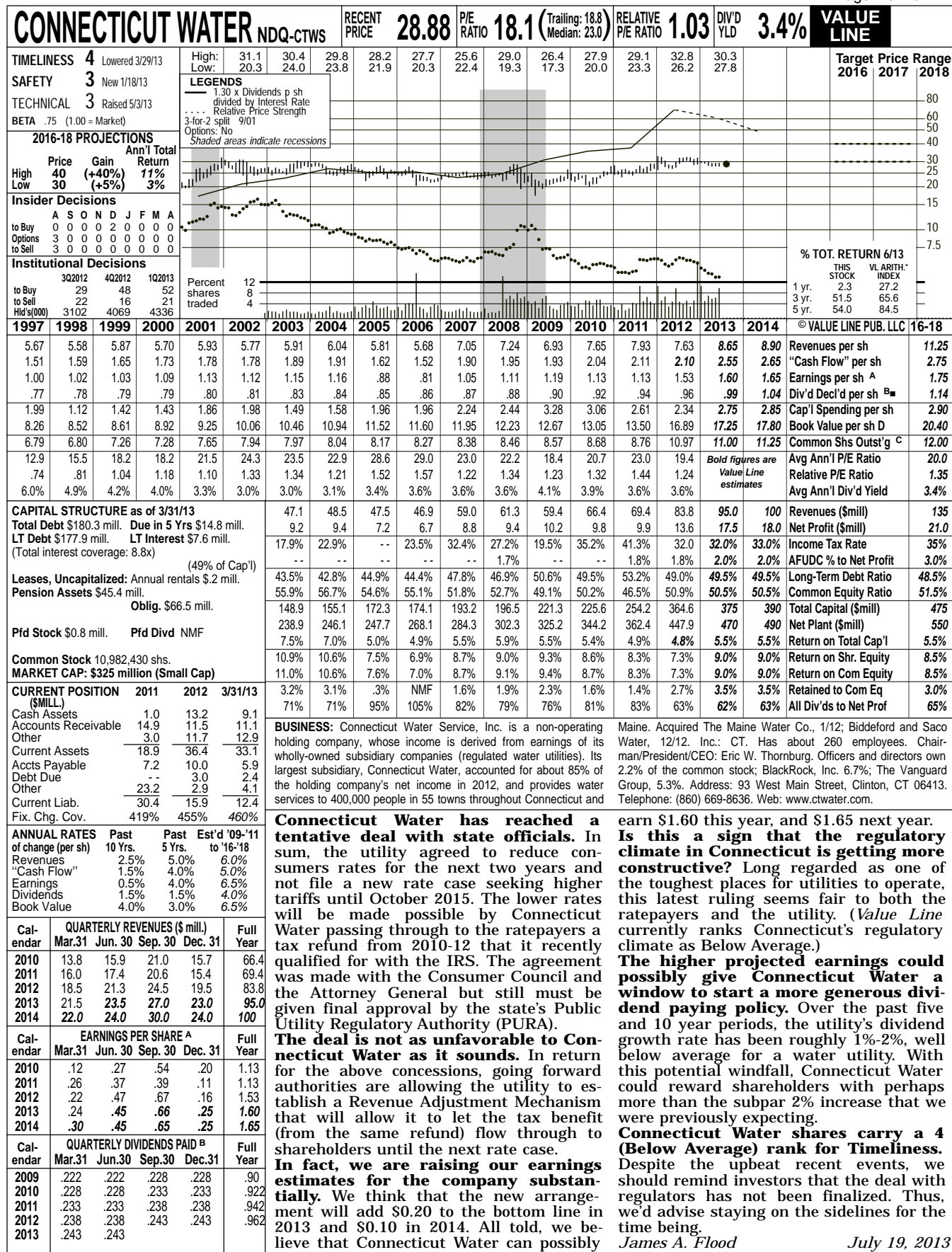
**The balance sheet has improved sig-**

**nificantly.** With the now completed 5.75-million- share offering, California Water has bolstered its finances. The long-term debt-to-total capital ratio has gone from 52% at year-end 2012 to 43% at the end of the first quarter, a large positive swing. Going forward, the utility won't be able to internally fund all of the capital expenditures required to update and modernize its infrastructure. Thus, it will probably issue debt which should result in moderate deterioration in the company's financial position.

**California Water's dividend growth will be subpar in the near future for a water utility.** Over the past five-and 10-year periods, the company's dividend growth has been a paltry 1%, low for even a nonutility stock. For the next several years we expect the payout to only grow 2%-3% versus about 5% for the industry.

**All told, we think there are better opportunities elsewhere.** True, CWT's yield is about 100 basis points higher than the Value Line average. Still, there are other water utilities with similar yields but better dividend growth prospects.

*James A. Flood*  
*July 19, 2013*



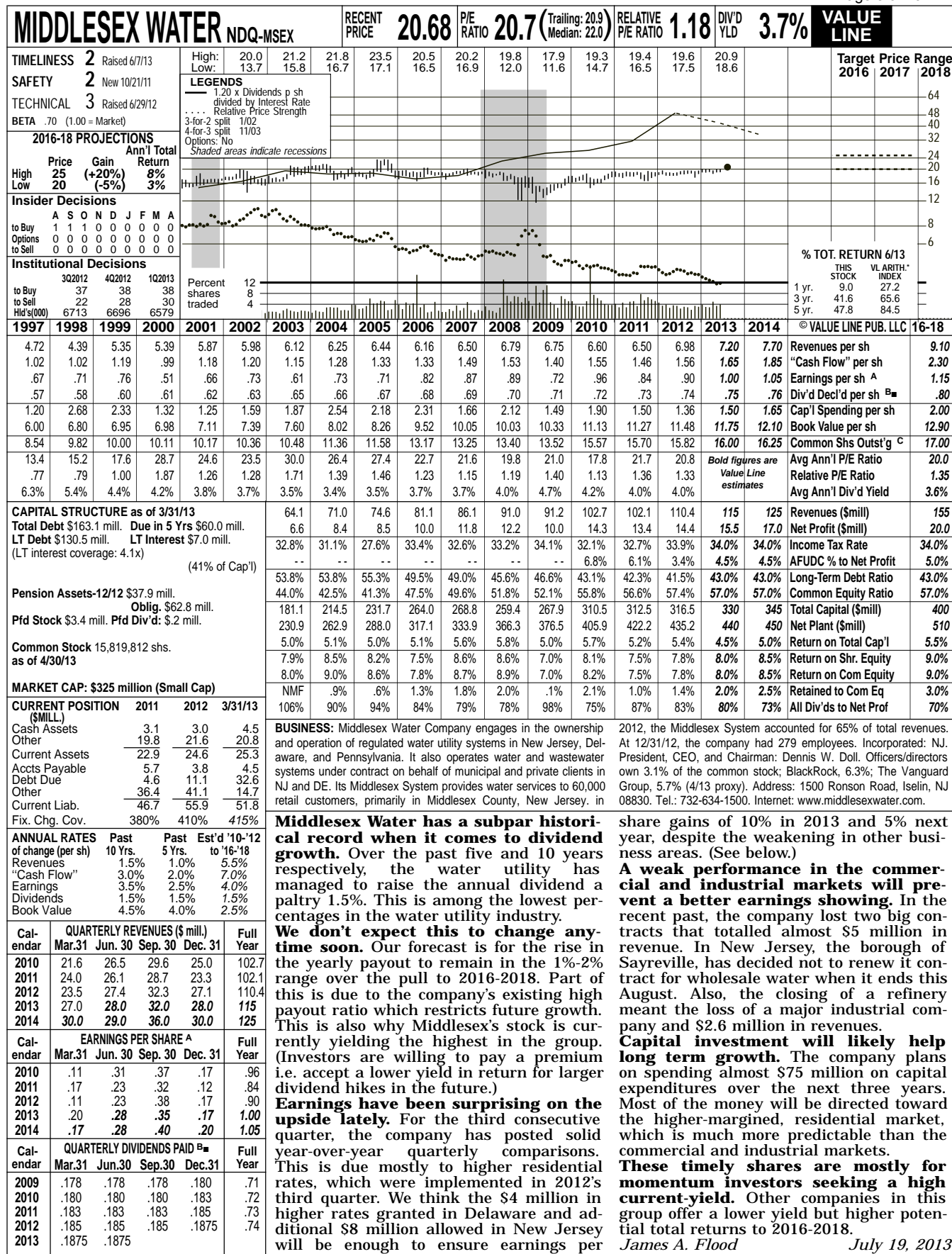
(A) Diluted earnings. Next earnings report due mid-August.  
(B) Dividends historically paid in mid-March, June, September, and December. ■ Div'd reinvestment plan available.  
(C) In millions, adjusted for split.  
(D) Includes intangibles. In '12: \$31.7 million/\$2.89 a share.

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Company's Financial Strength B+  
Stock's Price Stability 90  
Price Growth Persistence 35  
Earnings Predictability 85

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(A) Diluted earnings. May not sum due to rounding. Next earnings report due early Aug.  
(B) Dividends historically paid in mid-Feb., May, Aug., and November. Div'd reinvestment plan available.  
(C) In millions, adjusted for splits.  
(D) Intangible assets in 2012: \$9.2 million, \$0.58 a share.

Company's Financial Strength B++  
Stock's Price Stability 95  
Price Growth Persistence 30  
Earnings Predictability 80

To subscribe call 1-800-833-0046.

James A. Flood July 19, 2013



YORK WATER NDQ-YORW					RECENT PRICE	19.74	P/E RATIO	25.3	(Trailing: 26.7 Median: 25.0)		RELATIVE P/E RATIO	1.44	DIV'D YLD	2.8%	VALUE LINE						
TIMELINESS	4	New 7/19/13	High: 13.4	13.5	14.0	17.9	21.0	18.5	16.5	18.0	18.0	18.1	18.5	19.8			Target Price	2016	2017	2018	
SAFETY	2	New 7/19/13	Low: 8.2	9.3	11.0	11.7	15.3	15.5	6.2	9.7	12.8	15.8	16.8	17.6							
TECHNICAL	3	New 7/19/13	LEGENDS 1.10 x Dividends p sh divided by Interest Rate ..... Relative Price Strength 2-for-1 split 5/02 3-for-2 split 9/06 Options: No Shaded areas indicate recessions																		
BETA	.70	(1.00 = Market)																			
2016-18 PROJECTIONS			Ann'l Total Return																		
High	Price	Gain																			
Low	25	(+25%)																			
	17	(-15%)																			
Insider Decisions																					
to Buy			A	S	O	N	D	J	F	M	A										
Options			0	0	0	0	0	0	0	0	0										
to Sell			0	0	0	0	0	0	0	0	0										
Institutional Decisions																					
to Buy			3Q2012	4Q2012	1Q2013																
to Sell			27	26	33																
Hld's(000)			3279	3178	3375																
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	© VALUE LINE PUB. LLC		16-18	
--	--	--	--	2.05	2.05	2.17	2.18	2.58	2.56	2.79	2.89	2.95	3.07	3.18	3.21	3.40	3.50	Revenues per sh		3.55	
--	--	--	--	.59	.57	.65	.65	.79	.77	.86	.88	.95	1.07	1.09	1.12	1.20	1.30	"Cash Flow" per sh		1.40	
--	--	--	--	.43	.40	.47	.49	.56	.58	.57	.57	.64	.71	.71	.72	.78	.85	Earnings per sh <sup>A</sup>		.90	
--	--	--	--	.34	.35	.37	.39	.42	.45	.48	.49	.51	.52	.53	.54	.55	.57	Div'd Decl'd per sh <sup>B</sup>		.65	
--	--	--	--	.75	.66	1.07	2.50	1.69	1.85	1.69	2.17	1.18	.83	.74	.94	.90	.80	Cap'l Spending per sh		.90	
--	--	--	--	3.79	3.90	4.06	4.65	4.85	5.84	5.97	6.14	6.92	7.19	7.45	7.73	8.05	8.35	Book Value per sh		8.60	
--	--	--	--	9.46	9.55	9.63	10.33	10.40	11.20	11.27	11.37	12.56	12.69	12.79	12.92	13.00	13.20	Common Shs Outst'g <sup>C</sup>		14.00	
--	--	--	--	17.8	26.9	24.5	25.7	26.3	31.2	30.3	24.6	21.9	20.7	23.9	24.4	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio		22.5	
--	--	--	--	.91	1.47	1.40	1.36	1.40	1.68	1.61	1.48	1.46	1.32	1.50	1.55			Relative P/E Ratio		1.50	
--	--	--	--	4.4%	3.3%	3.2%	3.1%	2.9%	2.5%	2.8%	3.5%	3.6%	3.5%	3.1%	3.1%			Avg Ann'l Div'd Yield		3.2%	
CAPITAL STRUCTURE as of 3/31/13				20.9	22.5	26.8	28.7	31.4	32.8	37.0	39.0	40.6	41.4	44.0	46.0	Revenues (\$mill)		50.0			
Total Debt \$85.0 mill. Due in 5 Yrs \$19.5 mill.				4.4	4.8	5.8	6.1	6.4	6.4	7.5	8.9	9.1	9.3	10.2	11.3	Net Profit (\$mill)		12.6			
LT Debt \$84.9 mill. LT Interest \$5.2 mill.				34.8%	36.7%	36.7%	34.4%	36.5%	36.1%	37.9%	38.5%	35.3%	37.6%	36.0%	36.0%	Income Tax Rate		36.0%			
(Total interest coverage: 2.9x)				--	--	--	7.2%	3.6%	10.1%	--	1.2%	1.1%	1.1%	1.0%	1.0%	AFUDC % to Net Profit		1.0%			
(46% of Cap'l)				43.4%	42.5%	44.1%	48.3%	46.5%	54.5%	45.7%	48.3%	47.1%	46.0%	45.0%	45.0%	Long-Term Debt Ratio		43.0%			
Pension Assets 12/12 \$22.7 mill. Oblig. \$34.7 mill.				56.6%	57.5%	55.9%	51.7%	53.5%	45.5%	54.3%	51.7%	52.9%	54.0%	55.0%	55.0%	Common Equity Ratio		57.0%			
Pfd Stock None				69.0	83.6	90.3	126.5	125.7	153.4	160.1	176.4	180.2	184.8	190	197	Total Capital (\$mill)		220			
Common Stock 12,932,111 shs. as of 5/8/13				116.5	140.0	155.3	174.4	191.6	211.4	222.0	228.4	233.0	240.3	245	250	Net Plant (\$mill)		265			
				8.5%	7.6%	8.4%	6.2%	6.7%	5.7%	6.2%	6.5%	6.4%	6.4%	6.5%	7.0%	Return on Total Cap'l		7.0%			
MARKET CAP: \$250 million (Small Cap)				11.4%	10.0%	11.6%	9.3%	9.5%	9.2%	8.6%	9.8%	9.5%	9.3%	9.5%	10.0%	Return on Shr. Equity		10.0%			
CURRENT POSITION (\$MILL.)				2.6%	2.1%	3.0%	2.2%	1.7%	1.4%	1.9%	2.7%	2.5%	2.4%	3.0%	3.0%	Retained to Com Eq		3.0%			
				77%	79%	74%	77%	82%	85%	78%	72%	73%	74%	71%	67%	All Div'ds to Net Prof		72%			
ANNUAL RATES of change (per sh)				Past 10 Yrs.	Past 5 Yrs.	Est'd '10-'12															
Revenues				4.5%	3.5%	2.0%															
"Cash Flow"				6.5%	6.5%	4.0%															
Earnings				5.5%	4.5%	4.0%															
Dividends				1.5%	3.0%	3.5%															
Book Value				7.0%	6.0%	2.5%															
QUARTERLY REVENUES (\$ mill.)				Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year												
2010				9.0	9.7	10.5	9.8	39.0													
2011				9.6	10.5	10.5	10.0	40.6													
2012				9.6	10.4	11.0	10.4	41.4													
2013				10.1	11.0	11.7	11.2	44.0													
2014				10.5	11.5	12.2	11.8	46.0													
EARNINGS PER SHARE <sup>A</sup>				Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year												
2010				.15	.18	.21	.17	.71													
2011				.17	.19	.19	.16	.71													
2012				.15	.17	.22	.18	.72													
2013				.17	.19	.21	.21	.78													
2014				.19	.21	.23	.22	.85													
QUARTERLY DIVIDENDS PAID <sup>B</sup>				Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year												
2009				.126	.126	.126	.126	.504													
2010				.128	.128	.128	.128	.512													
2011				.131	.131	.131	.131	.524													
2012				.134	.134	.134	.134	.535													
2013				.138	.138	.138															

**Business:** The York Water Company is the oldest investor-owned regulated water utility in the United States. It has operated continuously since 1816. As of December 31, 2012, the company's average daily availability was 35.0 million gallons and its service territory had an estimated population of 189,000. Has more than 63,000 customers. Residential customers accounted for 63% of 2012 revenues; commercial and industrial (29%); other (8%). It also provides sewer billing services. Incorporated: PA. York had 103 full-time employees at 12/31/12. President/CEO: Jeffrey R. Hines. Officers/directors own 1.2% of the common stock (3/13 proxy). Address: 130 East Market Street York, Pennsylvania 17401. Telephone: (717) 845-3601. Internet: [www.yorkwater.com](http://www.yorkwater.com).

**We are initiating coverage of The York Water Company this week in The Value Line Investment Survey.** It is a regulated water utility that purifies and distributes drinking water to more than 63,000 customers in Pennsylvania. The company was founded in 1816.

**The equity has performed well of late.** Over the past three months, the stock price has advanced about 8%. In comparison, the S&P 500 Index is up approximately 4% over the same time frame. In our view, the outperformance stemmed from some investors seeking more stable stocks during the recent period of increased volatility on Wall Street. On that note, shares of York Water are now trading near their 52-week high.

**York stock now seems richly valued.** The equity was recently trading at more than 25 times our 2013 share-earnings estimate, which is higher than its historical average, as well as the multiple we project to the 2016-2018 time frame. All told, at this time, we see little reason to take a position here. According to our proprietary Ranking System for Timeliness, York shares will underperform the broader market return over the next six to 12 months. In addition, looking long term, the issue is already trading well within our projected Target Price Range for 2016-2018. We also estimate that the dividend payout will only increase at a modest annual pace.

**The company's near- and long-term prospects aren't compelling,** though it does have an important rate case pending. In order to recoup capital investments that stemmed from maintenance outlays, York submitted a request to the Pennsylvania Utility Commission for an increase in water rates of \$7.1 million per year. We think that York will be successful, at least partly so, in getting the hike approved, which will help revenues and profits. Furthermore, and most important, water is one of the most essentials part of life. Water providers, therefore, are almost as critical, and demand for water ought to continue to grow along with the population. However, in order to keep the water flowing, York will have to invest heavily in improving its infrastructure, which will hamper profits. All told, we project only modest annual share-net gains.

*Ian Gendler* July 19, 2013

(A) Diluted earnings. Next earnings report due early August.  
(B) Dividends historically paid in mid-January, April, July, and October.

(C) In millions, adjusted for splits.

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Utilities Services of South Carolina, Inc.  
Current Institutional Holdings and Individual Holdings  
the Proxy Group of Nine Water Companies

	<u>1</u>	<u>2</u>
	August 30, 2013 Percentage of Institutional Holdings	August 30, 2013 Percentage of Individual Holdings (1)
<u>Proxy Group of Nine Water Companies</u>		
American States Water Co.	62.98 %	37.02 %
American Water Works Co., Inc.	81.67	18.33
Aqua America, Inc.	59.11	40.89
Artesian Resources Corp.	38.33	61.67
California Water Service Group	56.93	43.07
Connecticut Water Service, Inc.	41.47	58.53
Middlesex Water Company	38.97	61.03
SJW Corporation	53.13	46.87
York Water Company	<u>25.91</u>	<u>74.09</u>
Average	<u><u>50.94 %</u></u>	<u><u>49.06 %</u></u>

Notes:

(1) (1 - column 1).

Source of Information:      pro.edgar-online.com, August 30, 2013



Utilities Services of South Carolina, Inc.  
Summary of Risk Premium Models for the  
Proxy Group of Nine Water Companies

	<u>Proxy Group of Nine Water Companies</u>
Predictive Risk Premium Model <sup>TM</sup> (PRPM <sup>TM</sup> ) (1)	11.95 %
Risk Premium Using an Adjusted Market Approach (2)	<u>10.13 %</u>
Average	<u><u>11.04 %</u></u>

Notes:

- (1) From page 2 of this Schedule.
- (2) From page 3 of this Schedule.

Utilities Services of South Carolina, Inc.  
Derivation of Common Equity Cost Rate  
Using the Predictive Risk Premium Model™ (PRPM™)  
Proxy Group of Nine Water Companies (1)

	American States Water Co.	American Water Works Co., Inc.	Aqua America, Inc.	Artesian Resources Corp.	California Water Service Group	Connecticut Water Service, Inc.	Middlesex Water Company	SJW Corporation	York Water Company
GARCH Coefficient (2)	1.494542055	5.25701212	2.215676779	2.092556717	1.750966173	1.704143916	1.925262119	1.308692643	1.903646787
Average Variance (2)	0.39%	0.32%	0.48%	0.31%	0.31%	0.29%	0.27%	0.42%	0.47%
PRPM™ Derived Risk Premium (2)	7.27%	22.38%	13.51%	7.97%	6.80%	5.99%	6.40%	6.81%	11.19%
Risk-Free Rate (3)	4.31%	4.31%	4.31%	4.31%	4.31%	4.31%	4.31%	4.31%	4.31%
Indicated Cost of Common Equity	11.58%	NA	17.82%	12.28%	11.11%	10.30%	10.71%	11.12%	15.50%
								Average	12.55%
								Median	11.35%
							Average of Average and Median Results		11.95%

Notes:

- (1) PRPM™ run period from first available trading month through August 2013.
- (2) Based upon data from CRSP® Data © 2012, Center For Research in Security Prices (CRSP®), The University of Chicago Booth School of Business.
- (3) From note 3 on page 2 of Schedule 6.

Utilities Services of South Carolina, Inc.  
Indicated Common Equity Cost Rate  
Through Use of a Risk Premium Model  
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Nine Water Companies</u>
1.	Prospective Yield on Aaa Rated Corporate Bonds (1)	5.08 %
2.	Adjustment to Reflect Yield Spread Between Aaa Rated Corporate Bonds and A Rated Public Utility Bonds	<u>0.29</u> (2)
3.	Adjusted Prospective Yield on A Rated Public Utility Bonds	5.37 %
4.	Adjustment to Reflect Bond Rating Difference of Proxy Group	<u>(0.04)</u> (3)
5.	Adjusted Prospective Bond Yield	5.33 %
6.	Equity Risk Premium (4)	<u>4.80</u>
7.	Risk Premium Derived Common Equity Cost Rate	<u><u>10.13</u></u> %

- Notes:
- (1) Consensus forecast of Moody's Aaa Rated Corporate bonds from Blue Chip Financial Forecasts (see pages 9 and 10 of this Schedule).
  - (2) The average yield spread of A rated public utility bonds over Aaa rated corporate bonds of 0.29% from page 4 of this Schedule.
  - (3) Adjustment to reflect the A1/A2 Moody's Bond Rating of the Proxy Group of Nine Water Companies as shown on page 4 of this Schedule. The 4 basis point adjustment is derived by taking 1/6 of the spread between Aa and A Public Utility Bonds ( $1/6 * 0.25\% = 0.04\%$ ).
  - (4) From page 7 of this Schedule.

Utilities Services of South Carolina, Inc.  
Comparison of Bond Bond ratings for the  
Proxy Group of Nine Water Companies

<u>Proxy Group of Nine Water Companies:</u>	<u>Moody's</u>		<u>Standard &amp; Poor's</u>	
	<u>Bond Rating</u>		<u>Bond Rating</u>	
	<u>July 2013</u>		<u>July 2013</u>	
	<u>Bond Rating</u>	<u>Numerical Weighting (1)</u>	<u>Bond Rating</u>	<u>Numerical Weighting (1)</u>
American States Water Co. (2)	A2	5.0	A+	5.0
American Water Works Co., Inc. (3)	A1	6.0	A	6.0
Aqua America, Inc. (4)	NR	--	AA-	4.0
Artesian Resources Corp.	NR	--	NR	--
California Water Service Group (5)	NR	--	AA-	4.0
Connecticut Water Service, Inc. (6)	NR	--	A	6.0
Middlesex Water Company	NR	--	A	6.0
SJW Corporation (7)	NR	--	A	6.0
York Water Company	NR	--	A-	7.0
Average	<u>A1/A2</u>	<u>5.5</u>	<u>A+/A</u>	<u>5.5</u>

Notes:

- (1) From page 5 of this Schedule.
- (2) Bond ratings are those of Golden State Water Company.
- (3) Bond ratings are those of Pennsylvania and New Jersey American Water.
- (4) Bond ratings are those of Aqua Pennsylvania, Inc.
- (5) Bond ratings are those of California Water Service Co.
- (6) Bond ratings are those of Connecticut Water Company.
- (7) Bond ratings are those of San Jose Water Co.

Source Information:      Moody's Investors Service  
Standard & Poor's Global Utilities Rating Service

Numerical Assignment for  
Moody's and Standard & Poor's Bond Ratings  
and Standard & Poor's Business and Financial Risk Profiles

<u>Moody's Bond Rating</u>	<u>Numerical Bond Weighting</u>	<u>Standard &amp; Poor's Bond Rating</u>
Aaa	1	AAA
Aa1	2	AA+
Aa2	3	AA
Aa3	4	AA-
A1	5	A+
A2	6	A
A3	7	A-
Baa1	8	BBB+
Baa2	9	BBB
Baa3	10	BBB-
Ba1	11	BB+
Ba2	12	BB
Ba3	13	BB-

Standard & Poor's

<u>Business Risk Profile</u>	<u>Numerical Weighting</u>	<u>Financial Risk Profile</u>	<u>Numerical Weighting</u>
Excellent	1	Minimal	1
Strong	2	Modest	2
Satisfactory	3	Intermediate	3
Fair	4	Significant	4
Weak	5	Aggressive	5
Vulnerable	6	Highly Leveraged	6

Moody's  
Comparison of Interest Rate Trends  
for the Three Months Ending July 2013 (1)

Months	Corporate Bonds		Public Utility Bonds		Spread - Corporate v. Public Utility Bonds			Spread - Public Utility Bonds	
	Aaa Rated	Aa Rated	A Rated	Baa Rated	Aa (Pub. Util.) over Aaa (Corp.)	A (Pub. Util.) over Aaa (Corp.)	Baa (Pub. Util.) over Aaa (Corp.)	A over Aa	Baa over A
July-13	4.34 %	4.44 %	4.68 %	5.21 %					
June-13	4.27	4.27	4.53	5.08					
May-13	3.89	3.91	4.17	4.65					
Average of Last 3 Months	4.17 %	4.21 %	4.46 %	4.98 %	0.04 %	0.29 %	0.81 %	0.25 %	0.52 %

Notes: (1) All yields are distributed yields.

Source of Information: Mergent Bond Record, August 2013, Vol. 80, No. 8.

Utilities Services of South Carolina, Inc.  
Judgment of Equity Risk Premium for  
the Proxy Group of Nine Water Companies

<u>Line No.</u>		<u>Proxy Group of Nine Water Companies</u>
1.	Calculated equity risk premium based on the total market using the beta approach (1)	4.89 %
2.	Mean equity risk premium based on a study using the holding period returns of public utilities with A rated bonds (2)	<u>4.70</u>
3.	Average equity risk premium	<u><u>4.80</u></u> %

Notes: (1) From page 8 of this Schedule.  
(2) From page 11 of this Schedule.



Utilities Services of South Carolina, Inc.  
Derivation of Equity Risk Premium Based on the Total Market Approach  
Using the Beta for  
the Proxy Group of Nine Water Companies

<u>Line No.</u>		<u>Proxy Group of Nine Water Companies</u>
<u>Based on SBBI Valuation Yearbook Data:</u>		
1.	Ibbotson Equity Risk Premium (1)	5.60 %
2.	Ibbotson Equity Risk Premium based on PRPM <sup>TM</sup> (2)	9.20
<u>Based on Value Line Summary and Index:</u>		
3.	Equity Risk Premium Based on <u>Value Line</u> Summary and Index (3)	<u>6.16</u>
4.	Conclusion of Equity Risk Premium (4)	6.99 %
5.	Adjusted Value Line Beta (5)	<u>0.70</u>
6	Beta Adjusted Equity Risk Premium	<u><u>4.89</u></u> %

- Notes:
- (1) Based on the arithmetic mean historical monthly returns on large company common stocks from Ibbotson® SBBI® 2013 Valuation Yearbook - Market Results for Stocks, Bonds, Bills, and Inflation minus the arithmetic mean monthly yield of Moody's Aaa and Aa corporate bonds from 1926 - 2012. (11.83% - 6.23% = 5.60%).
  - (2) The Predictive Risk Premium Model (PRPM<sup>TM</sup>) is discussed in Mr. D'Ascendis' accompanying direct testimony. The Ibbotson equity risk premium based on the PRPM<sup>TM</sup> is derived by applying the PRPM<sup>TM</sup> to the monthly risk premiums between Ibbotson large company common stock monthly returns minus the average Aaa and Aa corporate monthly bond yields, from January 1928 through June 2013.
  - (3) The equity risk premium based on the Value Line Summary and Index is derived from taking the projected 3-5 year total annual market return of 11.24% (described fully in note 1 of page 2 of Schedule 6) and subtracting the average consensus forecast of Aaa corporate bonds of 5.08% (Shown on page 3 of this Schedule). (11.24% - 5.08% = 6.16%).
  - (4) Average of Lines 1, 2, & 3.
  - (5) Median beta derived from page 1 of Schedule 6.

Sources of Information:

Ibbotson® SBBI® 2013 Valuation Yearbook - Market Results for Stocks, Bonds, Bills, and Inflation, Morningstar, Inc., 2013 Chicago, IL.  
Industrial Manual and Mergent Bond Record Monthly Update.  
Value Line Summary and Index  
Blue Chip Financial Forecasts, June 1, and September 1, 2013

## Consensus Forecasts Of U.S. Interest Rates And Key Assumptions<sup>1</sup>

Interest Rates	-----History-----								Consensus Forecasts-Quarterly Avg.					
	-----Average For Week Ending-----				-----Average For Month-----				3Q	4Q	1Q	2Q	3Q	4Q
	Aug. 23	Aug. 16	Aug. 9	Aug. 2	July	June	May	2Q 2013	2013	2013	2014	2014	2014	2014
Federal Funds Rate	0.09	0.08	0.09	0.09	0.09	0.09	0.11	0.12	0.1	0.2	0.2	0.2	0.2	0.2
Prime Rate	3.25	3.25	3.25	3.25	3.25	3.25	3.25	3.25	3.3	3.3	3.3	3.3	3.3	3.3
LIBOR, 3-mo.	0.26	0.26	0.27	0.27	0.27	0.27	0.28	0.28	0.3	0.3	0.3	0.3	0.4	0.4
Commercial Paper, 1-mo.	0.05	0.06	0.05	0.05	0.06	0.07	0.07	0.07	0.1	0.1	0.1	0.2	0.2	0.2
Treasury bill, 3-mo.	0.04	0.05	0.05	0.04	0.04	0.05	0.04	0.05	0.1	0.1	0.1	0.1	0.1	0.2
Treasury bill, 6-mo.	0.07	0.08	0.08	0.07	0.07	0.09	0.08	0.09	0.1	0.1	0.1	0.2	0.2	0.3
Treasury bill, 1 yr.	0.14	0.12	0.12	0.11	0.12	0.14	0.12	0.13	0.2	0.2	0.2	0.3	0.4	0.5
Treasury note, 2 yr.	0.38	0.34	0.32	0.32	0.34	0.33	0.25	0.27	0.4	0.4	0.5	0.6	0.8	0.9
Treasury note, 5 yr.	1.64	1.50	1.38	1.40	1.40	1.20	0.84	0.92	1.5	1.6	1.7	1.8	1.9	2.0
Treasury note, 10 yr.	2.86	2.73	2.62	2.64	2.58	2.30	1.93	2.00	2.7	2.8	2.9	3.0	3.1	3.2
Treasury note, 30 yr.	3.87	3.77	3.68	3.69	3.61	3.40	3.11	3.15	3.7	3.8	3.9	4.0	4.1	4.2
Corporate Aaa bond	4.67	4.56	4.43	4.42	4.34	4.27	3.89	3.96	4.5	4.6	4.7	4.8	4.9	5.0
Corporate Baa bond	5.55	5.44	5.34	5.32	5.32	5.19	4.73	4.84	5.4	5.5	5.6	5.7	5.7	5.8
State & Local bonds	4.91	4.80	4.73	4.70	4.56	4.27	3.72	3.97	4.6	4.6	4.7	4.8	4.8	4.9
Home mortgage rate	4.58	4.40	4.40	4.39	4.37	4.07	3.54	3.69	4.4	4.5	4.6	4.7	4.8	4.9

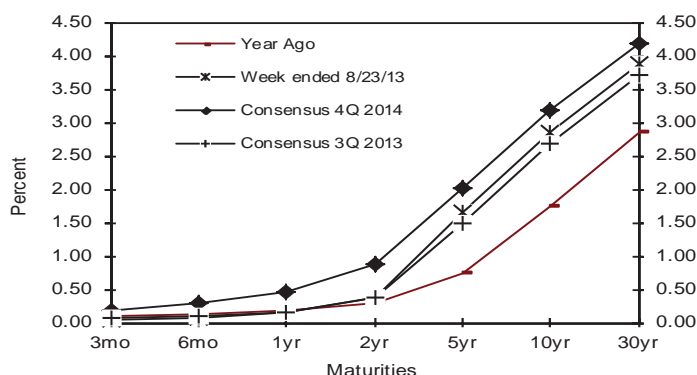
  

Key Assumptions	-----History-----								Consensus Forecasts-Quarterly					
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	2011	2011	2012	2012	2012	2012	2013	2013	2013	2013	2014	2014	2014	2014
Major Currency Index	69.9	72.4	72.9	73.9	74.0	73.2	74.7	76.4	76.7	77.1	77.5	77.8	78.0	78.0
Real GDP	1.4	4.9	3.7	1.2	2.8	0.1	1.1	2.5	2.3	2.6	2.7	2.8	2.9	2.9
GDP Price Index	2.5	0.5	2.0	1.8	2.3	1.1	1.3	0.8	1.8	1.7	1.9	1.9	2.0	2.0
Consumer Price Index	2.9	1.4	2.3	1.0	2.1	2.2	1.4	0.0	2.5	1.9	2.0	2.0	2.2	2.2

Forecasts for interest rates and the Federal Reserve's Major Currency Index represent averages for the quarter. Forecasts for Real GDP, GDP Price Index and Consumer Price Index are seasonally-adjusted annual rates of change (saar). Individual panel members' forecasts are on pages 4 through 9. Historical data for interest rates except LIBOR is from Federal Reserve Release (FRSR) H.15. LIBOR quotes available from *The Wall Street Journal*. Interest rate definitions are the same as those in FRSR H.15. Treasury yields are reported on a constant maturity basis. Historical data for the Fed's Major Currency Index is from FRSR H.10 and G.5. Historical data for Real GDP and GDP Chained Price Index are from the Bureau of Economic Analysis (BEA). Consumer Price Index (CPI) history is from the Department of Labor's Bureau of Labor Statistics (BLS).

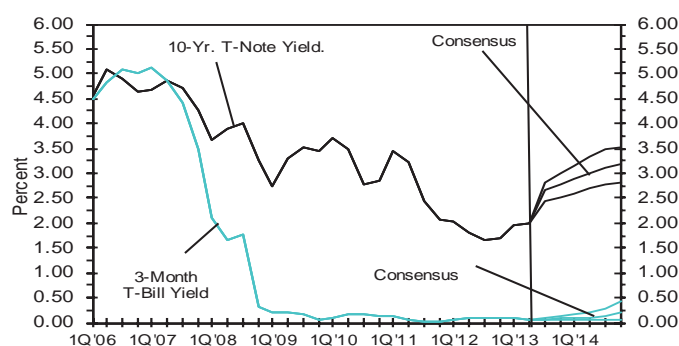
### U.S. Treasury Yield Curve

Week ended August 23, 2013 and Year Ago vs.  
3Q 2013 and 4Q 2014 Consensus Forecasts



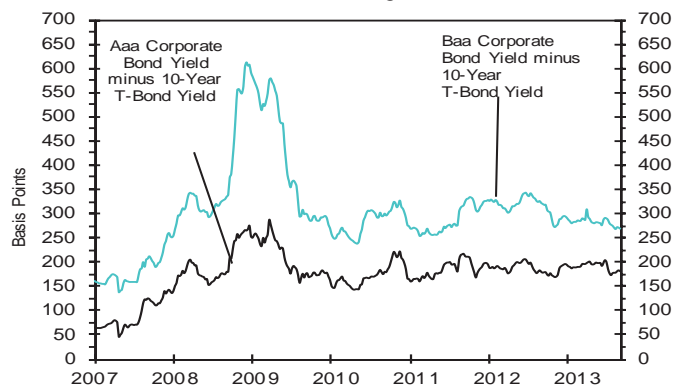
### U.S. 3-Mo. T-Bills & 10-Yr. T-Note Yield

(Quarterly Average) History Forecast



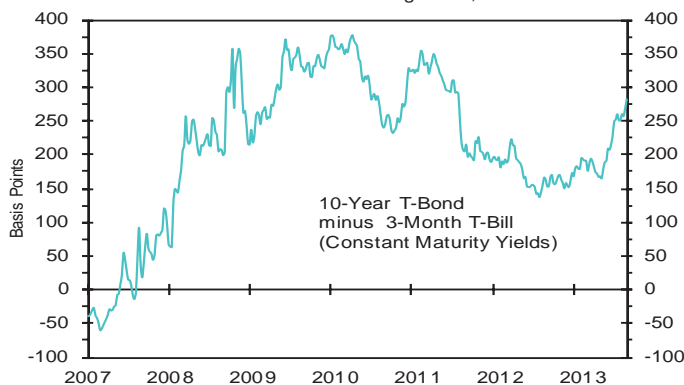
### Corporate Bond Spreads

As of week ended August 23, 2013



### U.S. Treasury Yield Curve

As of week ended August 23, 2013



## Long-Range Forecasts:

The table below contains results of our semi-annual long-range CONSENSUS survey. There are also Top 10 and Bottom 10 averages for each variable. Shown are estimates for the years 2015 through 2019 and averages for the five-year periods 2015-2019 and 2020-2024. Apply these projections cautiously. Few economic, demographic and political forces can be evaluated accurately over such long time spans.

		-----Average For The Year-----					Five-Year Averages	
<u>Interest Rates</u>		<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2015-2019</u>	<u>2020-2024</u>
1. Federal Funds Rate	CONSENSUS	0.8	2.0	3.1	3.6	3.9	2.7	3.8
	Top 10 Average	1.6	3.4	4.3	4.4	4.6	3.7	4.6
	Bottom 10 Average	0.2	0.8	1.7	2.5	3.1	1.7	2.9
2. Prime Rate	CONSENSUS	3.9	5.1	6.1	6.6	6.9	5.7	6.8
	Top 10 Average	4.7	6.5	7.3	7.6	7.6	6.7	7.5
	Bottom 10 Average	3.3	3.9	4.8	5.5	6.1	4.7	6.0
3. LIBOR, 3-Mo.	CONSENSUS	1.1	2.4	3.3	3.9	4.1	3.0	4.1
	Top 10 Average	2.0	3.8	4.6	4.8	4.9	4.0	4.9
	Bottom 10 Average	0.5	1.1	2.0	2.8	3.3	1.9	3.0
4. Commercial Paper, 1-Mo.	CONSENSUS	1.0	2.3	3.2	3.7	3.9	2.8	3.7
	Top 10 Average	1.7	3.4	4.3	4.5	4.6	3.7	4.5
	Bottom 10 Average	0.5	1.2	2.1	2.8	3.1	1.9	2.8
5. Treasury Bill Yield, 3-Mo.	CONSENSUS	0.9	2.0	3.1	3.5	3.8	2.7	3.7
	Top 10 Average	1.7	3.4	4.3	4.5	4.6	3.7	4.5
	Bottom 10 Average	0.2	0.8	1.7	2.4	2.9	1.6	2.7
6. Treasury Bill Yield, 6-Mo.	CONSENSUS	1.0	2.2	3.2	3.7	3.9	2.8	3.9
	Top 10 Average	1.8	3.5	4.4	4.7	4.7	3.8	4.6
	Bottom 10 Average	0.3	1.0	1.8	2.6	3.0	1.7	2.8
7. Treasury Bill Yield, 1-Yr.	CONSENSUS	1.2	2.4	3.3	3.8	4.0	2.9	4.0
	Top 10 Average	2.1	3.6	4.5	4.8	4.9	4.0	4.8
	Bottom 10 Average	0.4	1.1	1.9	2.7	3.1	1.9	3.0
8. Treasury Note Yield, 2-Yr.	CONSENSUS	1.6	2.7	3.6	4.1	4.2	3.2	4.2
	Top 10 Average	2.4	3.8	4.7	5.0	5.1	4.2	5.0
	Bottom 10 Average	0.8	1.6	2.4	3.0	3.3	2.2	3.1
10. Treasury Note Yield, 5-Yr.	CONSENSUS	2.3	3.3	4.1	4.4	4.6	3.8	4.5
	Top 10 Average	3.2	4.4	5.1	5.3	5.5	4.7	5.3
	Bottom 10 Average	1.5	2.3	3.1	3.4	3.6	2.8	3.5
11. Treasury Note Yield, 10-Yr.	CONSENSUS	3.2	4.1	4.6	4.9	5.0	4.4	4.9
	Top 10 Average	4.0	5.0	5.5	5.8	5.9	5.3	5.7
	Bottom 10 Average	2.5	3.2	3.6	3.8	4.0	3.4	4.0
12. Treasury Bond Yield, 30-Yr.	CONSENSUS	4.2	4.8	5.4	5.6	5.7	5.2	5.6
	Top 10 Average	5.0	5.9	6.4	6.6	6.8	6.1	6.5
	Bottom 10 Average	3.5	3.9	4.4	4.6	4.7	4.2	4.7
13. Corporate Aaa Bond Yield	CONSENSUS	4.9	5.5	6.0	6.2	6.3	5.8	6.3
	Top 10 Average	5.6	6.5	7.0	7.1	7.3	6.7	7.1
	Bottom 10 Average	4.1	4.5	5.1	5.3	5.4	4.9	5.4
13. Corporate Baa Bond Yield	CONSENSUS	5.8	6.6	7.1	7.4	7.5	6.9	7.4
	Top 10 Average	6.6	7.6	8.0	8.3	8.5	7.8	8.3
	Bottom 10 Average	5.1	5.6	6.2	6.4	6.5	5.9	6.5
14. State & Local Bonds Yield	CONSENSUS	4.4	5.1	5.5	5.6	5.7	5.2	5.6
	Top 10 Average	5.2	6.1	6.5	6.5	6.6	6.2	6.4
	Bottom 10 Average	3.8	4.1	4.6	4.7	4.9	4.4	4.8
15. Home Mortgage Rate	CONSENSUS	4.8	5.6	6.2	6.4	6.5	5.9	6.5
	Top 10 Average	5.7	6.6	7.1	7.4	7.4	6.8	7.3
	Bottom 10 Average	4.1	4.6	5.1	5.4	5.5	5.0	5.5
A. FRB - Major Currency Index	CONSENSUS	78.6	79.1	79.3	79.6	79.6	79.2	80.0
	Top 10 Average	82.7	83.7	84.7	85.2	85.3	84.3	85.9
	Bottom 10 Average	74.4	74.2	73.9	73.9	74.1	74.1	74.2
		-----Year-Over-Year, % Change-----					Five-Year Averages	
		<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2015-2019</u>	<u>2020-2024</u>
B. Real GDP	CONSENSUS	3.0	2.9	2.8	2.7	2.6	2.8	2.5
	Top 10 Average	3.5	3.3	3.2	3.1	3.1	3.2	2.9
	Bottom 10 Average	2.6	2.6	2.4	2.3	2.3	2.4	2.2
C. GDP Chained Price Index	CONSENSUS	2.1	2.1	2.2	2.2	2.2	2.1	2.2
	Top 10 Average	2.4	2.5	2.6	2.6	2.6	2.5	2.5
	Bottom 10 Average	1.6	1.7	1.8	1.8	1.8	1.7	1.9
D. Consumer Price Index	CONSENSUS	2.3	2.4	2.4	2.4	2.4	2.4	2.4
	Top 10 Average	2.7	2.8	2.9	2.9	2.9	2.8	2.8
	Bottom 10 Average	1.8	1.9	1.8	1.9	2.0	1.9	2.0

Utilities Services of South Carolina, Inc.  
Derivation of Mean Equity Risk Premium Based on a Study  
Using Holding Period Returns of Public Utilities

<u>Line No.</u>		<u>Over A Rated Moody's Public Utility Bonds - AUS Consultants Study (1)</u>
1.	Arithmetic Mean Holding Period Returns on the Standard & Poor's Utility Index 1926-2012 (2):	10.69 %
2.	Arithmetic Mean Yield on Moody's A Rated Public Utility Yields 1926-2012	<u>(6.53)</u>
3.	Historical Equity Risk Premium	4.16 %
4.	Forecasted Equity Risk Premium Based on PRPM <sup>TM</sup> (3)	<u>5.24</u>
5.	Average of Historical and PRPM <sup>TM</sup> Equity Risk Premium	<u><u>4.70 %</u></u>

- Notes: (1) Based on S&P Public Utility Index monthly total returns and Moody's Public Utility Bond average monthly yields from 1928-2012, (AUS Consultants, 2013).
- (2) Holding period returns are calculated based upon income received (dividends and interest) plus the relative change in the market value of a security over a one-year holding period.
- (3) The Predictive Risk Premium Model (PRPM<sup>TM</sup>) is applied to the risk premium of the monthly total returns of the S&P Utility Index and the monthly yields on Moody's A rated public utility bonds from 1928 - 2012.

Utilities Services of South Carolina, Inc.  
Indicated Common Equity Cost Rate Through Use  
of the Traditional Capital Asset Pricing Model (CAPM) and Empirical Capital Asset Pricing Model (ECAPM)

	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>
Proxy Group of Nine Water Companies	Value Line Adjusted Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate (3)	ECAPM Cost Rate (4)	Indicated Common Equity Cost Rate (5)
American States Water Co.	0.70	7.93 %	4.31 %	9.86 %	10.46 %	
American Water Works Co., Inc.	0.65	7.93	4.31	9.46	10.16	
Aqua America, Inc.	0.60	7.93	4.31	9.07	9.86	
Artesian Resources Corp.	0.60	7.93	4.31	9.07	9.86	
California Water Service Group	0.65	7.93	4.31	9.46	10.16	
Connecticut Water Service, Inc.	0.75	7.93	4.31	10.26	10.75	
Middlesex Water Company	0.70	7.93	4.31	9.86	10.46	
SJW Corporation	0.85	7.93	4.31	11.05	11.35	
York Water Company	<u>0.70</u>	7.93	4.31	<u>9.86</u>	<u>10.46</u>	
Average	<u>0.69</u>			<u>9.77 %</u>	<u>10.39 %</u>	<u>10.08 %</u>
Median	<u>0.70</u>			<u>9.86 %</u>	<u>10.46 %</u>	<u>10.16 %</u>
Average of Average and Median Results						<u>10.12 %</u>

See page 2 for notes.

Utilities Services of South Carolina, Inc.  
Development of the Market-Required Rate of Return on Common Equity Using  
the Capital Asset Pricing Model for  
the Proxy Group of Nine Water Companies  
Adjusted to Reflect a Forecasted Risk-Free Rate and Market Return

Notes:

- (1) For reasons explained in Mr. D'Ascendis' accompanying direct testimony, from the 13 weeks ending September 6, 2013, Value Line Summary & Index, a forecasted 3-5 year total annual market return of 11.24% can be derived by averaging the 13 weeks ending September 6, 2013 forecasted total 3-5 year total appreciation, converting it into an annual market appreciation and adding the Value Line average forecasted annual dividend yield.

The 3-5 year average total market appreciation of 42% produces a four-year average annual return of 9.16%  $((1.42^{0.25}) - 1)$ . When the average annual forecasted dividend yield of 2.08% is added, a total average market return of 11.24%  $(2.08\% + 9.16\%)$  is derived.

The 13 weeks ending September 6, 2013 forecasted total market return of 11.24% minus the risk-free rate of 4.31% (developed in Note 2) is 6.93%  $(11.24\% - 4.31\%)$ .

The Predictive Risk Premium Model (PRPM<sup>TM</sup>) market equity risk premium of 10.30% is derived by applying the PRPM<sup>TM</sup> to the monthly equity risk premium of large company common stocks over the income return on long-term U.S. Government Securities from January 1926 through June 2013.

The Morningstar, Inc. (Ibbotson Associates) calculated arithmetic mean monthly market equity risk premium of 6.55% for the period 1926-2012 results from a total market return of 11.83% less the arithmetic mean income return on long-term U.S. Government Securities of 5.28%  $(11.83\% - 5.28\% = 6.55\%)$ .

These three expectational risk premiums are then averaged, resulting in a 7.93% market equity risk premium, which is then multiplied by the beta in column 1 of page 1 of this Schedule.  $((6.93\% + 10.30\% + 6.55\%)/3)$ .

- (2) For reasons explained in Mr. D'Ascendis' direct testimony, the risk-free rate that Mr. D'Ascendis relies upon for his CAPM analysis is the average forecast of 30-year Treasury Note yields per the consensus of nearly 50 economists reported in the Blue Chip Financial Forecasts dated June 1 and September 1, 2013 (see pages 9 & 10 of Schedule 5). The estimates are detailed below:

	<u>30-Year Treasury Note Yield</u>
Third Quarter 2013	3.70%
Fourth Quarter 2013	3.80%
First Quarter 2014	3.90%
Second Quarter 2014	4.00%
Third Quarter 2014	4.10%
Fourth Quarter 2014	4.20%
2015 – 2019	5.20%
2020 – 2024	<u>5.60%</u>
Average	<u>4.24%</u>

- (3) The traditional Capital Asset Pricing Model (CAPM) is applied using the following formula:

$$R_S = R_F + \beta (R_M - R_F)$$

Where  $R_S$  = Return rate of common stock  
 $R_F$  = Risk Free Rate  
 $\beta$  = Value Line Adjusted Beta  
 $R_M$  = Return on the market as a whole

- (4) The empirical CAPM is applied using the following formula:

$$R_S = R_F + .25 (R_M - R_F) + .75 \beta (R_M - R_F)$$

Where  $R_S$  = Return rate of common stock  
 $R_F$  = Risk-Free Rate  
 $\beta$  = Value Line Adjusted Beta  
 $R_M$  = Return on the market as a whole

Source of Information: Value Line Summary & Index  
Blue Chip Financial Forecasts, June 1 & September 1, 2013  
Value Line Investment Survey, (Standard Edition)  
2013 Ibbotson® SBBI® Valuation Yearbook, Morningstar, Inc., 2013, Chicago, IL

Basis of Selection of the Group of Non-Price Regulated Companies  
Comparable in Total Risk to the Proxy Group of Nine Water Companies

The criteria for selection of the proxy group of twenty-nine non-price regulated companies was that the non-price regulated companies be domestic and reported in Value Line Investment Survey (Standard Edition).

The proxy group of twenty-nine non-price regulated companies were then selected based upon the unadjusted beta range of 0.36 – 0.60 and standard error of the regression range of 2.6728 – 3.1880 of the water proxy group.

These ranges are based upon plus or minus two standard deviations of the unadjusted beta and standard error of the regression. Plus or minus two standard deviations captures 95.50% of the distribution of unadjusted betas and standard errors of the regression.

The standard deviation of the water industry's standard error of the regression is 0.1288. The standard deviation of the standard error of the regression is calculated as follows:

$$\text{Standard Deviation of the Std. Err. of the Regr.} = \frac{\text{Standard Error of the Regression}}{\sqrt{2N}}$$

where: N = number of observations. Since Value Line betas are derived from weekly price change observations over a period of five years, N = 259

$$\text{Thus, } 0.1288 = \frac{2.9304}{\sqrt{518}} = \frac{2.9304}{22.7596}$$

Source of Information: Value Line, Inc., June 15, 2013  
Value Line Investment Survey (Standard Edition)



Utilities Services of South Carolina, Inc.  
Basis of Selection of Comparable Risk  
Domestic Non-Price Regulated Companies

Proxy Group of Nine Water Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
American States Water Co.	0.70	0.50	3.2189	0.0635
American Water Works Co., Inc.	0.65	0.44	2.9445	0.0581
Aqua America, Inc.	0.60	0.34	2.5371	0.0501
Artesian Resources Corp.	0.60	0.32	2.7526	0.0543
California Water Service Group	0.65	0.42	2.5635	0.0506
Connecticut Water Service, Inc.	0.75	0.57	3.1136	0.0614
Middlesex Water Company	0.70	0.54	2.6524	0.0523
SJW Corporation	0.85	0.71	3.4897	0.0689
York Water Company	0.70	0.48	3.1012	0.0612
Average	<u>0.69</u>	<u>0.48</u>	<u>2.9304</u>	<u>0.0578</u>
Beta Range (+/- 2 std. Devs. of Beta) 2 std. Devs. of Beta	0.36 0.12	0.60		
Residual Std. Err. Range (+/- 2 std. Devs. of the Residual Std. Err.)	2.6728	3.1880		
Std. dev. of the Res. Std. Err.	0.1288			
2 std. devs. of the Res. Std. Err.	0.2576			

Utilities Services of South Carolina, Inc.  
Proxy Group of Non-Price Regulated Companies  
Comparable in Total Risk to the  
Proxy Group of Nine Water Companies

Proxy Group of Twenty-Nine Non-Price-Regulated Companies	VL Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
Actavis, Inc.	0.70	0.54	3.1788	0.0627
Gallagher (Arthur J.)	0.75	0.57	2.9036	0.0573
AutoZone Inc.	0.65	0.40	2.9262	0.0577
Baxter Intl Inc.	0.70	0.50	2.8955	0.0571
Bristol-Myers Squibb	0.70	0.47	2.7937	0.0551
Brown & Brown	0.70	0.54	2.8096	0.0554
ConAgra Foods	0.65	0.41	2.7349	0.0540
Capitol Fed. Finl	0.60	0.39	2.9201	0.0576
Dun & Bradstreet	0.75	0.59	2.9549	0.0583
DaVita Inc.	0.65	0.46	2.7897	0.0550
J&J Snack Foods	0.70	0.50	3.0927	0.0610
Kroger Co.	0.60	0.36	2.8340	0.0559
Lancaster Colony	0.70	0.53	2.9432	0.0581
McKesson Corp.	0.75	0.59	3.1375	0.0619
Mercury General	0.65	0.47	3.0619	0.0604
Annaly Capital Mgmt.	0.65	0.41	2.9250	0.0577
Northwest Bancshares	0.75	0.58	2.9835	0.0589
Owens & Minor	0.75	0.56	3.0574	0.0603
Peoples United Finl	0.65	0.45	2.7599	0.0545
Raytheon Co.	0.75	0.55	2.7110	0.0535
SAIC, Inc.	0.70	0.48	2.7054	0.0534
Sherwin-Williams	0.65	0.46	2.9720	0.0586
Smucker (J.M.)	0.70	0.48	2.9317	0.0579
Silgan Holdings	0.70	0.54	2.8924	0.0571
Suburban Propane	0.75	0.54	3.0951	0.0611
Stericycle Inc.	0.65	0.47	2.8457	0.0562
Waste Connections	0.70	0.54	2.7563	0.0544
Weis Markets	0.65	0.44	2.7704	0.0547
Berkley (W.R.)	0.70	0.47	2.8399	0.0560
Average	0.69	0.49	2.9042	0.0573
Proxy Group of Nine Water Companies	0.69	0.48	2.9304	0.0578

Utilities Services of South Carolina, Inc.  
Summary of Cost of Equity Models Applied to the  
Proxy Group of Non-Price-Regulated Companies  
Comparable in Total Risk to the  
Proxy Group of Nine Water Companies

<u>Principal Methods</u>	<u>Proxy Group of Twenty-Nine Non-Price- Regulated Companies</u>
Discounted Cash Flow Model (DCF) (1)	11.29 %
Risk Premium Model (RPM) (2)	10.89 %
Capital Asset Pricing Model (CAPM) (3)	<u>10.14 %</u>
Average	<u>10.77 %</u>
Median	<u>10.89 %</u>
Average of Average and Median Results	<u>10.83 %</u>

Notes:

- (1) From page 2 of this Schedule.
- (2) From page 3 of this Schedule.
- (3) From page 6 of this Schedule.

Utilities Services of South Carolina, Inc.  
DCF Results for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to  
the Proxy Group of Nine Water Companies.

Proxy Group of Twenty- Nine Non-Price- Regulated Companies	Average Dividend Yield	Value Line Projected Five Year Growth in EPS	Reuters Mean Consensus Projected Five Year Growth Rate in EPS	Zack's Five Year Projected Growth Rate in EPS	Yahoo! Finance Projected Five Year Growth in EPS	Average Projected Five Year Growth Rate in EPS	Adjusted Dividend Yield	Indicated Common Equity Cost Rate
Actavis, Inc.	- %	14.00 %	14.00 %	15.10 %	14.12 %	14.31 %	- %	NA %
Gallagher (Arthur J.	3.22	11.50	11.00	13.40	10.67	11.64	3.40	15.04
AutoZone Inc.	-	15.00	14.00	15.80	14.05	14.71	-	NA
Baxter Intl Inc.	2.74	8.50	8.80	9.30	8.81	8.85	2.86	11.71
Bristol-Myers Squibb	3.17	10.00	8.20	5.00	8.20	7.85	3.29	11.14
Brown & Brown	1.10	13.50	12.00	11.30	13.13	12.48	1.17	13.65
ConAgra Foods	2.84	12.00	10.00	10.80	10.58	10.85	2.99	13.84
Capitol Fed. Finl	2.43	6.00	3.50	3.50	3.50	4.13	2.48	6.61
Dun & Bradstreet	1.57	5.00	8.90	9.90	8.95	8.19	1.63	9.82
DaVita Inc.	-	15.00	13.00	12.80	12.50	13.33	-	NA
J&J Snack Foods	0.81	9.00	10.00	10.00	10.00	9.75	0.85	10.60
Kroger Co.	1.62	10.50	9.00	8.70	9.07	9.32	1.70	11.02
Lancaster Colony	1.98	5.50	NA	NA	10.00	7.75	2.05	9.80
McKesson Corp.	0.81	10.50	14.00	13.00	13.00	12.63	0.86	13.49
Mercury General	5.56	5.00	2.10	2.10	2.10	2.83	5.64	8.47
Annaly Capital Mgmt.	13.34	(2.50)	NA	(1.30)	3.50	3.50	13.58	17.08
Northwest Bancshares, Inc.	3.83	8.50	5.00	5.00	5.00	5.88	3.95	9.83
Owens & Minor	2.75	6.00	9.00	9.00	9.00	8.25	2.87	11.12
Peoples United Fin	4.43	17.50	7.40	6.50	7.41	9.70	4.64	14.34
Raytheon Co.	3.11	4.50	7.00	8.80	7.05	6.84	3.21	10.05
SAIC Inc.	3.31	5.50	6.20	6.30	6.25	6.06	3.41	9.47
Sherwin-Williams	1.13	15.50	13.00	14.40	13.00	13.98	1.21	15.19
Smucker (J.M.)	2.18	8.50	7.80	8.30	7.86	8.12	2.27	10.39
Silgan Holdings	1.17	10.50	10.00	11.30	10.77	10.64	1.23	11.87
Suburban Propane	7.54	6.00	3.00	3.00	3.00	3.75	7.68	11.43
Stericycle Inc.	-	12.00	15.00	16.00	15.33	14.58	-	NA
Waste Connections	0.95	12.00	11.00	12.50	11.00	11.63	1.00	12.63
Weis Markets	2.53	3.50	NA	NA	NA	3.50	2.57	6.07
Berkley (W.R.)	0.86	12.50	9.60	9.50	9.50	10.28	0.90	11.18
Average								11.43 %
Median								11.14 %
Average of Average and Median Results								11.29 %

NA= Not Available

NMF= Not Meaningful Figure

- (1) Mr. D'Ascendis' application of the DCF model to the domestic, non-price regulated comparable risk companies is identical to the application of the DCF to his proxy group of water companies. He uses the 60 day average price and the spot indicated dividend as of August 30, 2013 for his dividend yield and then adjusts that yield for 1/2 the average projected growth rate in EPS, which is calculated by averaging the 5 year projected growth in EPS provided by Value Line, [www.reuters.com](http://www.reuters.com), [www.zacks.com](http://www.zacks.com), and [www.yahoo.com](http://www.yahoo.com) (excluding any negative growth rates) and then adding that growth rate to the adjusted dividend yield.

Source of Information: Value Line Investment Survey  
[www.reuters.com](http://www.reuters.com) Downloaded on 09/04/2013  
[www.zacks.com](http://www.zacks.com) Downloaded on 09/04/2013  
[www.yahoo.com](http://www.yahoo.com) Downloaded on 09/04/2013

Utilities Services of South Carolina, Inc.  
Indicated Common Equity Cost Rate  
Through Use of a Risk Premium Model  
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Twenty-Nine Non- Price-Regulated Companies</u>
1.	Prospective Yield on Baa Rated Corporate Bonds (1)	6.00 %
2.	Equity Risk Premium (2)	<u>4.89</u>
3.	Risk Premium Derived Common Equity Cost Rate	<u><u>10.89 %</u></u>

Notes: (1) Average forecast based upon estimates of Baa rated corporate bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts (see pages 9 and 10 of Schedule 5). The estimates are detailed below.

Third Quarter 2013	5.40 %
Fourth Quarter 2013	5.50
First Quarter 2014	5.60
Second Quarter 2014	5.70
Third Quarter 2014	5.70
Fourth Quarter 2014	5.80
2015-2019	6.90
2020-2024	<u>7.40</u>
Average	<u><u>6.00 %</u></u>

(2) From page 4 of this Schedule.

Utilities Services of South Carolina, Inc.  
Comparison of Bond Ratings for the  
Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the  
Proxy Group of Nine Water Companies

	Moody's Bond Rating August 2013		Standard & Poor's Bond Rating August 2013	
Proxy Group of Twenty-Nine Non-Price-Regulated Companies	Bond Rating	Numerical Weighting (1)	Bond Rating	Numerical Weighting (1)
Actavis, Inc.	Baa3	10.0	NR	--
Gallagher (Arthur J.)	NR	--	NR	--
AutoZone Inc.	Baa2	9.0	BBB	9.0
Baxter Intl Inc.	A3	7.0	A	6.0
Bristol-Myers Squibb	A2	6.0	A+	5.0
Brown & Brown	NR	--	NR	--
ConAgra Foods	Baa2	9.0	BBB-	10.0
Capitol Fed. Finl	NR	--	NR	--
Dun & Bradstreet	NR	--	NR	--
DaVita Inc.	B2	15.0	B	15.0
J&J Snack Foods	NR	--	NR	--
Kroger Co.	Baa2	9.0	BBB	9.0
Lancaster Colony	NR	--	NR	--
McKesson Corp.	Baa2	9.0	A-	7.0
Mercury General	NR	--	NR	--
Annaly Capital Mgmt.	NR	--	NR	--
Northwest Bancshares	NR	--	NR	--
Owens & Minor	Ba1	11.0	BBB	9.0
Peoples United Finl	A2	6.0	NR	--
Raytheon Co.	A3	7.0	A-	7.0
SAIC, Inc.	A3	7.0	NR	--
Sherwin-Williams	A3	7.0	A	6.0
Smucker (J.M.)	A3	7.0	NR	--
Silgan Holdings	Ba2	12.0	BB-	13.0
Suburban Propane	Ba3	13.0	BB-	13.0
Stericycle Inc.	NR	--	NR	--
Waste Connections	NR	--	NR	--
Weis Markets	NR	--	NR	--
Berkley (W.R.)	Baa2	9.0	BBB+	8.0
Average	<u>Baa2</u>	<u>9.0</u>	<u>BBB</u>	<u>9.0</u>

Notes:

(1) From page 5 of Schedule 5.

Source of Information:

Standard & Poor's Bond Guide August 2013  
www.moodys.com; downloaded 9/4/2013

Utilities Services of South Carolina, Inc.  
Derivation of Equity Risk Premium Based on the Total Market Approach  
Using the Beta for  
the Proxy Group of Non-Price-Regulated Companies  
Proxy Group of Nine Water Companies

<u>Line No.</u>		<u>Proxy Group of Twenty-Nine Non- Price-Regulated Companies</u>
	<u>Based on SBBi Valuation Yearbook Data:</u>	
1.	Ibbotson Equity Risk Premium (1)	5.60 %
2.	Ibbotson Equity Risk Premium based on PRPM™ (2)	9.20
	<u>Based on Value Line Summary and Index:</u>	
3.	Equity Risk Premium Based on <u>Value Line</u> Summary and Index (3)	<u>6.16</u>
4.	Conclusion of Equity Risk Premium (4)	6.99 %
5.	Adjusted Value Line Beta (5)	<u>0.70</u>
6.	Forecasted Equity Risk Premium	<u><u>4.89 %</u></u>

- Notes: (1) Based on the arithmetic mean historical monthly returns on large company common stocks from Ibbotson® SBBi® 2013 Valuation Yearbook - Market Results for Stocks, Bonds, Bills, and Inflation minus the arithmetic mean monthly yield of Moody's Aaa and Aa corporate bonds from 1926 - 2012.  $(11.83\% - 6.23\% = 5.60\%)$ .
- (2) The Predictive Risk Premium Model (PRPM™) is discussed in Mr. D'Ascendis' accompanying direct testimony. The Ibbotson equity risk premium based on the PRPM™ is derived by applying the PRPM™ to the monthly risk premiums between Ibbotson large company common stock monthly returns minus the average Aaa and Aa corporate monthly bond yields, from January 1928 through June 2013.
- (3) From page 8 of Schedule 5.
- (4) Average of Lines 1, 2, & 3.
- (5) Median beta derived from page 6 of this Schedule.

Sources of Information:

Ibbotson® SBBi® 2013 Valuation Yearbook - Market Results for Stocks, Bonds, Bills, and Inflation, Morningstar, Inc., 2013 Chicago, IL.

Value Line Summary and Index

Blue Chip Financial Forecasts, June 1, 2013 and September 1, 2013



Utilities Services of South Carolina, Inc.  
Traditional CAPM and ECAPM Results for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the  
Proxy Group of Nine Water Companies

Proxy Group of Twenty-Nine Non-Price-Regulated Companies	Value Line Adjusted Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate (3)	ECAPM Cost Rate (4)	Indicated Common Equity Cost Rate (5)
Actavis, Inc.	0.70	7.93 %	4.31 %	9.86 %	10.46 %	
Gallagher (Arthur J.)	0.75	7.93	4.31	10.26	10.75	
AutoZone Inc.	0.65	7.93	4.31	9.46	10.16	
Baxter Intl Inc.	0.70	7.93	4.31	9.86	10.46	
Bristol-Myers Squibb	0.70	7.93	4.31	9.86	10.46	
Brown & Brown	0.70	7.93	4.31	9.86	10.46	
ConAgra Foods	0.65	7.93	4.31	9.46	10.16	
Capitol Fed. Finl	0.60	7.93	4.31	9.07	9.86	
Dun & Bradstreet	0.75	7.93	4.31	10.26	10.75	
DaVita Inc.	0.65	7.93	4.31	9.46	10.16	
J&J Snack Foods	0.70	7.93	4.31	9.86	10.46	
Kroger Co.	0.60	7.93	4.31	9.07	9.86	
Lancaster Colony	0.70	7.93	4.31	9.86	10.46	
McKesson Corp.	0.75	7.93	4.31	10.26	10.75	
Mercury General	0.65	7.93	4.31	9.46	10.16	
Annaly Capital Mgmt.	0.65	7.93	4.31	9.46	10.16	
Northwest Bancshares	0.75	7.93	4.31	10.26	10.75	
Owens & Minor	0.75	7.93	4.31	10.26	10.75	
Peoples United Finl	0.65	7.93	4.31	9.46	10.16	
Raytheon Co.	0.75	7.93	4.31	10.26	10.75	
SAIC, Inc.	0.70	7.93	4.31	9.86	10.46	
Sherwin-Williams	0.65	7.93	4.31	9.46	10.16	
Smucker (J.M.)	0.70	7.93	4.31	9.86	10.46	
Silgan Holdings	0.70	7.93	4.31	9.86	10.46	
Suburban Propane	0.75	7.93	4.31	10.26	10.75	
Stericycle Inc.	0.70	7.93	4.31	9.86	10.46	
Waste Connections	0.75	7.93	4.31	10.26	10.75	
Weis Markets	0.65	7.93	4.31	9.46	10.16	
Berkley (W.R.)	0.70	7.93	4.31	9.86	10.46	
Average	0.69			9.81 %	10.41 %	10.11 %
Median	0.70			9.86 %	10.46 %	10.16 %
Average of Average and Median Results						10.14 %

Notes:

- (1) From Schedule 6, page 2, note 1.
- (2) From Schedule 6, page 2, note 2.
- (3) Derived from the model shown on Schedule 6, page 2, note 3.
- (4) Derived from the model shown on Schedule 6, page 2, note 4.
- (5) Average of CAPM and ECAPM cost rates.

Utilities Services of South Carolina, Inc.  
Derivation of Investment Risk Adjustment Based upon  
Ibbotson Associates' Size Premia for the Decile Portfolios of the NYSE/AMEX/NASDAQ

Line No.		1				2				3				4			
		Market Capitalization on August 30, 2013 (1) (millions)				(times larger)				Applicable Decile of the NYSE/AMEX/ NASDAQ (2)				Applicable Size Premium (3)			
1.	Utilities Services of South Carolina, Inc.																
	a. Based Upon the Proxy Group of Nine Water Companies	\$	12.352					10						6.03%			
2.	Proxy Group of Nine Water Companies	\$	1,558.357			126.2	x	6						1.72%			4.31%

	Decile	(A)		(B)		(C)		(D)		(E)	
		Recent Total Market Capitalization (millions)		Number of Companies (millions)		Recent Average Market Capitalization (millions)		Size Premium (Return in Excess of CAPM) (2)			
Largest	1	\$	10,255,341.469	173		\$	59,279.430	-0.37%			
	2		2,219,118.548	193		\$	11,498.024	0.76%			
	3		1,072,861.025	187		\$	5,737.225	0.92%			
	4		695,897.336	202		\$	3,445.036	1.14%			
	5		473,139.360	205		\$	2,307.997	1.70%			
	6		377,485.205	234		\$	1,613.185	1.72%			
	7		329,504.738	317		\$	1,039.447	1.73%			
	8		214,084.258	329		\$	650.712	2.46%			
	9		166,708.095	466		\$	357.743	2.70%			
	10		107,517.520	1068		\$	100.672	6.03%			
											*From Ibbotson 2013 Yearbook

Notes:

- (1) From Page 2 of this Schedule.
- (2) Gleaned from Column (D) on the bottom of this page. The appropriate decile (Column (A)) corresponds to the market capitalization of the proxy group, which is found in Column 1.
- (3) Corresponding risk premium to the decile is provided on Column (E) on the bottom of this page.
- (4) Line No. 1a Column 3 – Line No. 2 Column 3 and Line No. 1b, Column 3 – Line No. 3 of Column 3 etc.. For example, the 4.31% in Column 4, Line No. 2 is derived as follows 4.31% = 6.03% - 1.72%.

Utilities Services of South Carolina, Inc.  
Market Capitalization of Utilities Services of South Carolina, Inc. and  
the Proxy Group of Nine Water Companies

Company	1 Common Stock Shares Outstanding at Fiscal Year End 2012 ( millions )	2 Book Value per Share at Fiscal Year End 2012 (1)	3 Total Common Equity at Fiscal Year End 2012 ( millions )	4 Closing Stock Market Price on August 30, 2013	5 Market-to-Book Ratio on August 30, 2013 (2)	6 Market Capitalization on August 30, 2013 (3) ( millions )
Utilities Services of South Carolina, Inc.	NA	NA	\$ 6.407 (4)	NA	192.8 % (5)	\$ 12.352 (6)
Based Upon the Proxy Group of Nine Water Companies						
Proxy Group of Nine Water Companies						
American States Water Co.	19,237	\$ 23.630	\$ 454.579	\$ 52.600	222.6 %	\$ 1,011.877
American Water Works Co., Inc.	176,988	\$ 25.115	\$ 4,444.988	\$ 40.740	162.2	\$ 7,210.491
Aqua America, Inc.	140,167	\$ 9.886	\$ 1,385.704	\$ 24.300	245.8	\$ 3,406.065
Artesian Resources Corp.	7,838	\$ 15.078	\$ 118.180	\$ 21.800	144.6	\$ 170.870
California Water Service Group	41,908	\$ 11.304	\$ 473.712	\$ 19.950	176.5	\$ 836.069
Connecticut Water Service, Inc.	10,939	\$ 17.014	\$ 186.121	\$ 30.460	179.0	\$ 333.217
Middlesex Water Company	15,795	\$ 11.499	\$ 181.632	\$ 20.020	174.1	\$ 316.216
SJW Corporation	18,671	\$ 14.708	\$ 274.604	\$ 26.150	177.8	\$ 488.235
York Water Company	12,919	\$ 7.727	\$ 99.825	\$ 19.520	252.6	\$ 252.172
Average	49,385	\$ 15.107	\$ 846.594	\$ 28.393	192.8 %	\$ 1,558.357

NA= Not Available

(1) Column 3 / Column 1.

(2) Column 4 / Column 2.

(3) Column 5 \* Column 3.

(4) Total rate base of United Utilities, Inc. allocated by the recommended common equity ratio. (\$13.470M x 47.56% = \$6.407M)

(5) The market-to-book ratio of Utilities Services of South Carolina, Inc. on August 30, 2013 is assumed to be equal to the market-to-book ratio of the Proxy Group of Nine Water Companies at August 30, 2013.

(6) Utilities Services of South Carolina, Inc.'s common stock, if traded, would trade at a market-to-book ratio equal to the average market-to-book ratio at August 30, 2013 of the Proxy Group of Nine Water Companies, 192.8%, and Utilities Services of South Carolina, Inc.'s market capitalization on August 30, 2013 would therefore have been \$12.352 million.

Source of Information: 2012 Annual Forms 10K  
yahoo.finance.com